

# Local Market Update for September 2024

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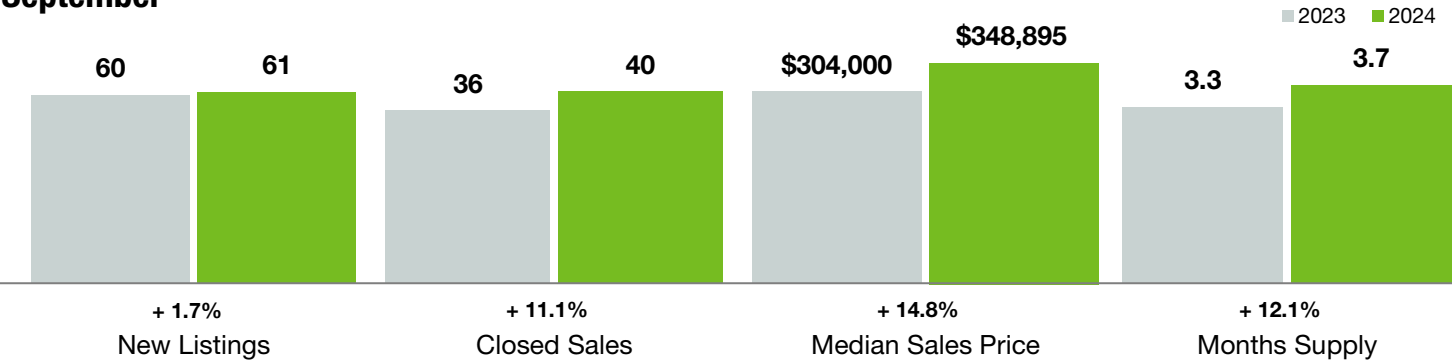
## Lincolnton

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	60	61	+ 1.7%	370	491	+ 32.7%
Pending Sales	32	39	+ 21.9%	314	341	+ 8.6%
Closed Sales	36	40	+ 11.1%	296	309	+ 4.4%
Median Sales Price*	\$304,000	\$348,895	+ 14.8%	\$297,000	\$320,000	+ 7.7%
Average Sales Price*	\$312,583	\$337,435	+ 8.0%	\$316,274	\$339,520	+ 7.3%
Percent of Original List Price Received*	97.5%	94.1%	- 3.5%	95.7%	95.4%	- 0.3%
List to Close	100	95	- 5.0%	107	87	- 18.7%
Days on Market Until Sale	68	46	- 32.4%	48	41	- 14.6%
Cumulative Days on Market Until Sale	89	64	- 28.1%	53	52	- 1.9%
Average List Price	\$361,194	\$367,076	+ 1.6%	\$335,588	\$361,500	+ 7.7%
Inventory of Homes for Sale	103	134	+ 30.1%	--	--	--
Months Supply of Inventory	3.3	3.7	+ 12.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation

