

Local Market Update for September 2024

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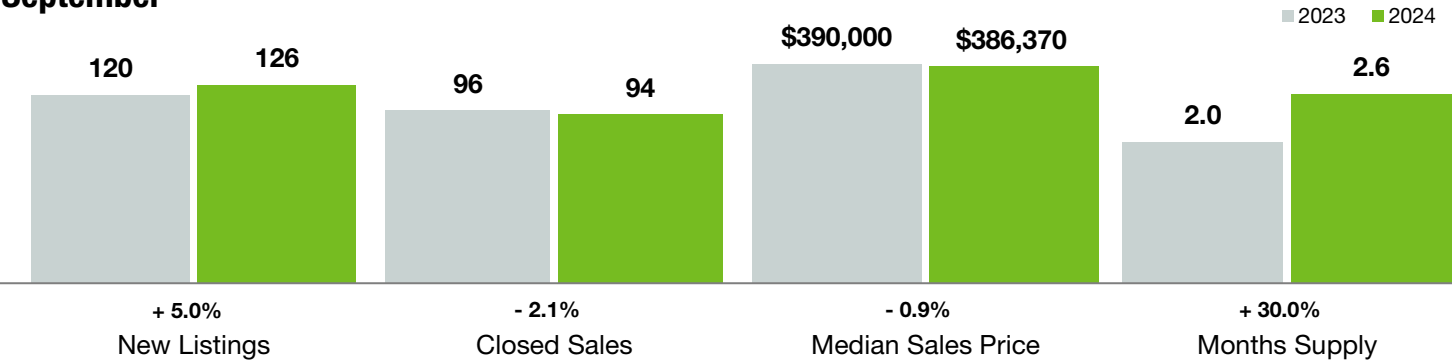
Monroe

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	120	126	+ 5.0%	1,032	1,160	+ 12.4%
Pending Sales	83	99	+ 19.3%	896	924	+ 3.1%
Closed Sales	96	94	- 2.1%	846	895	+ 5.8%
Median Sales Price*	\$390,000	\$386,370	- 0.9%	\$379,885	\$399,000	+ 5.0%
Average Sales Price*	\$409,279	\$416,035	+ 1.7%	\$394,962	\$420,760	+ 6.5%
Percent of Original List Price Received*	98.5%	95.8%	- 2.7%	96.9%	97.2%	+ 0.3%
List to Close	75	83	+ 10.7%	91	88	- 3.3%
Days on Market Until Sale	32	39	+ 21.9%	39	38	- 2.6%
Cumulative Days on Market Until Sale	27	41	+ 51.9%	42	40	- 4.8%
Average List Price	\$436,936	\$434,592	- 0.5%	\$415,351	\$441,450	+ 6.3%
Inventory of Homes for Sale	180	249	+ 38.3%	--	--	--
Months Supply of Inventory	2.0	2.6	+ 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

