

Local Market Update for September 2024

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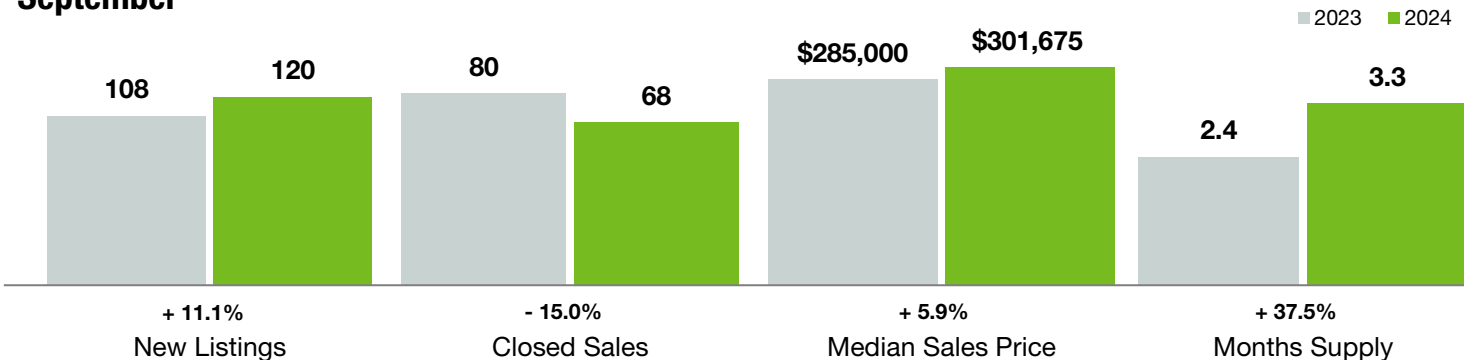
Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	108	120	+ 11.1%	895	961	+ 7.4%
Pending Sales	81	90	+ 11.1%	742	714	- 3.8%
Closed Sales	80	68	- 15.0%	723	656	- 9.3%
Median Sales Price*	\$285,000	\$301,675	+ 5.9%	\$260,000	\$280,000	+ 7.7%
Average Sales Price*	\$321,367	\$330,786	+ 2.9%	\$290,736	\$317,865	+ 9.3%
Percent of Original List Price Received*	94.1%	93.5%	- 0.6%	95.3%	95.0%	- 0.3%
List to Close	83	90	+ 8.4%	83	88	+ 6.0%
Days on Market Until Sale	37	48	+ 29.7%	38	46	+ 21.1%
Cumulative Days on Market Until Sale	40	58	+ 45.0%	42	52	+ 23.8%
Average List Price	\$325,199	\$349,500	+ 7.5%	\$313,051	\$341,980	+ 9.2%
Inventory of Homes for Sale	180	251	+ 39.4%	--	--	--
Months Supply of Inventory	2.4	3.3	+ 37.5%	--	--	--

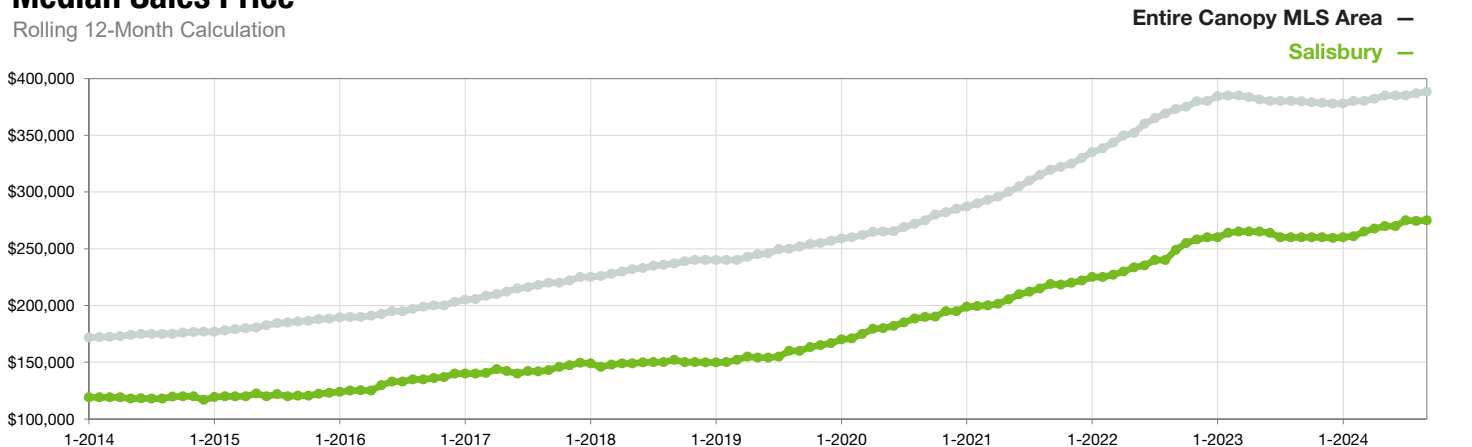
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.