## **Local Market Update for September 2024**



A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

## Waxhaw

North Carolina

	September			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	74	73	- 1.4%	737	883	+ 19.8%
Pending Sales	58	61	+ 5.2%	676	655	- 3.1%
Closed Sales	46	57	+ 23.9%	683	629	- 7.9%
Median Sales Price*	\$736,004	\$600,000	- 18.5%	\$665,000	\$718,000	+ 8.0%
Average Sales Price*	\$796,835	\$672,972	- 15.5%	\$771,239	\$830,529	+ 7.7%
Percent of Original List Price Received*	97.0%	98.5%	+ 1.5%	98.6%	99.0%	+ 0.4%
List to Close	78	91	+ 16.7%	88	75	- 14.8%
Days on Market Until Sale	35	60	+ 71.4%	28	33	+ 17.9%
Cumulative Days on Market Until Sale	34	31	- 8.8%	29	27	- 6.9%
Average List Price	\$777,630	\$853,592	+ 9.8%	\$824,986	\$852,081	+ 3.3%
Inventory of Homes for Sale	84	189	+ 125.0%			
Months Supply of Inventory	1.2	2.9	+ 141.7%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



