

# Local Market Update for October 2024

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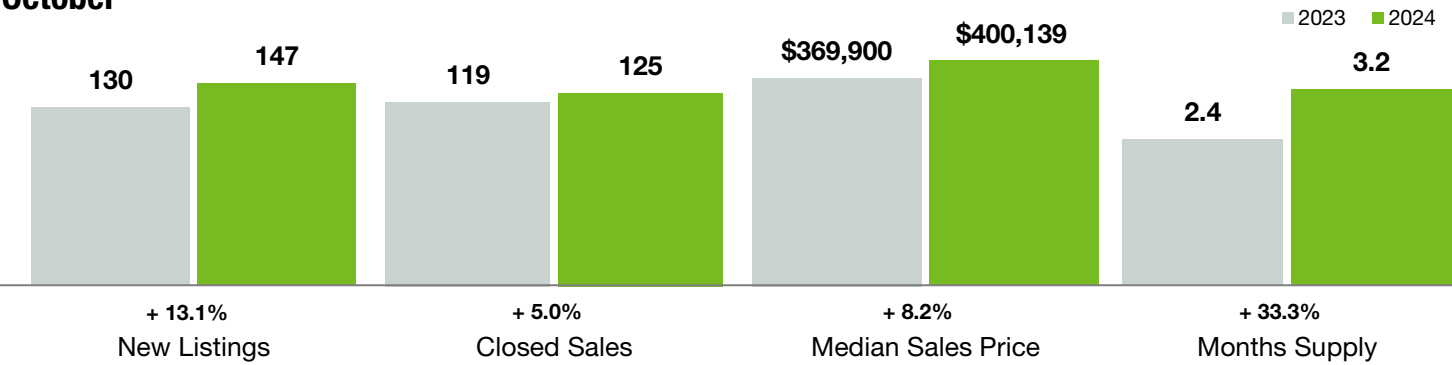
## Lincoln County

North Carolina

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	130	147	+ 13.1%	1,347	1,521	+ 12.9%
Pending Sales	98	117	+ 19.4%	1,152	1,114	- 3.3%
Closed Sales	119	125	+ 5.0%	1,128	1,082	- 4.1%
Median Sales Price*	\$369,900	\$400,139	+ 8.2%	\$404,794	\$425,000	+ 5.0%
Average Sales Price*	\$459,180	\$482,702	+ 5.1%	\$484,203	\$512,102	+ 5.8%
Percent of Original List Price Received*	95.9%	95.4%	- 0.5%	96.6%	96.4%	- 0.2%
List to Close	101	88	- 12.9%	106	95	- 10.4%
Days on Market Until Sale	45	39	- 13.3%	50	42	- 16.0%
Cumulative Days on Market Until Sale	45	42	- 6.7%	51	47	- 7.8%
Average List Price	\$464,227	\$524,205	+ 12.9%	\$509,051	\$570,250	+ 12.0%
Inventory of Homes for Sale	250	336	+ 34.4%	--	--	--
Months Supply of Inventory	2.4	3.2	+ 33.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation

