Local Market Update for November 2024



A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

Cabarrus County

North Carolina

	November			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	179	265	+ 48.0%	3,094	3,571	+ 15.4%
Pending Sales	160	230	+ 43.8%	2,781	2,714	- 2.4%
Closed Sales	218	204	- 6.4%	2,691	2,686	- 0.2%
Median Sales Price*	\$377,035	\$390,500	+ 3.6%	\$370,000	\$397,250	+ 7.4%
Average Sales Price*	\$403,744	\$422,497	+ 4.6%	\$397,272	\$433,486	+ 9.1%
Percent of Original List Price Received*	97.3%	96.0%	- 1.3%	97.1%	97.3%	+ 0.2%
List to Close	85	95	+ 11.8%	87	88	+ 1.1%
Days on Market Until Sale	28	47	+ 67.9%	36	36	0.0%
Cumulative Days on Market Until Sale	30	49	+ 63.3%	38	39	+ 2.6%
Average List Price	\$407,231	\$415,004	+ 1.9%	\$422,130	\$445,895	+ 5.6%
Inventory of Homes for Sale	402	607	+ 51.0%			
Months Supply of Inventory	1.6	2.5	+ 56.3%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



