Local Market Update for November 2024



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Iredell County

North Carolina

| | November | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 11-2023 | Thru 11-2024 | Percent Change |
| New Listings | 313 | 341 | + 8.9% | 3,857 | 4,323 | + 12.1% |
| Pending Sales | 221 | 257 | + 16.3% | 2,961 | 3,208 | + 8.3% |
| Closed Sales | 258 | 254 | - 1.6% | 2,847 | 3,122 | + 9.7% |
| Median Sales Price* | \$356,200 | \$399,900 | + 12.3% | \$377,950 | \$389,000 | + 2.9% |
| Average Sales Price* | \$429,114 | \$492,196 | + 14.7% | \$498,248 | \$515,638 | + 3.5% |
| Percent of Original List Price Received* | 96.1% | 95.0% | - 1.1% | 96.5% | 95.8% | - 0.7% |
| List to Close | 89 | 93 | + 4.5% | 97 | 96 | - 1.0% |
| Days on Market Until Sale | 38 | 47 | + 23.7% | 43 | 45 | + 4.7% |
| Cumulative Days on Market Until Sale | 42 | 52 | + 23.8% | 47 | 52 | + 10.6% |
| Average List Price | \$558,890 | \$553,433 | - 1.0% | \$534,145 | \$584,104 | + 9.4% |
| Inventory of Homes for Sale | 767 | 915 | + 19.3% | | | |
| Months Supply of Inventory | 3.0 | 3.2 | + 6.7% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



