

Local Market Update for November 2024

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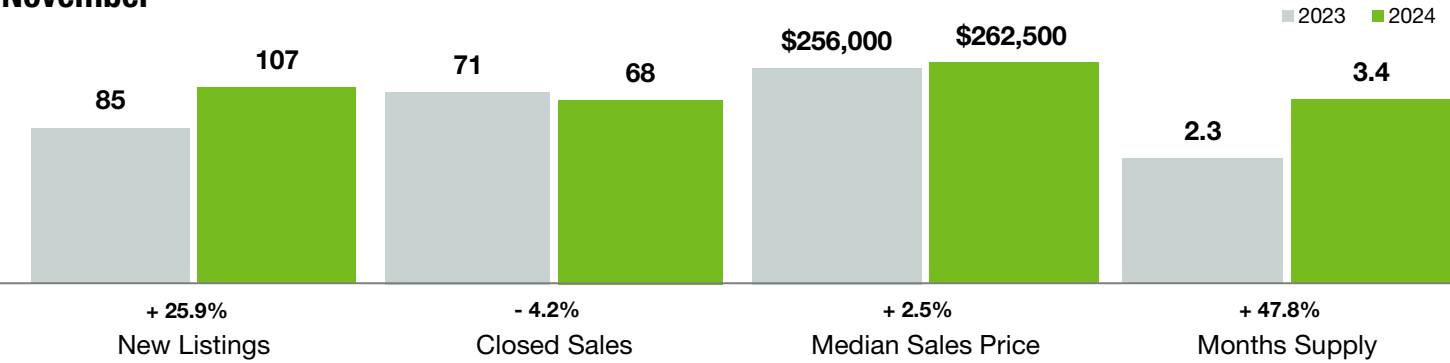
Salisbury

North Carolina

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	85	107	+ 25.9%	1,083	1,166	+ 7.7%
Pending Sales	68	81	+ 19.1%	884	853	- 3.5%
Closed Sales	71	68	- 4.2%	874	802	- 8.2%
Median Sales Price*	\$256,000	\$262,500	+ 2.5%	\$260,000	\$279,710	+ 7.6%
Average Sales Price*	\$263,787	\$289,245	+ 9.7%	\$287,862	\$315,206	+ 9.5%
Percent of Original List Price Received*	95.0%	95.2%	+ 0.2%	95.4%	94.9%	- 0.5%
List to Close	77	87	+ 13.0%	82	90	+ 9.8%
Days on Market Until Sale	34	47	+ 38.2%	37	46	+ 24.3%
Cumulative Days on Market Until Sale	42	47	+ 11.9%	42	52	+ 23.8%
Average List Price	\$314,171	\$312,434	- 0.6%	\$317,953	\$338,475	+ 6.5%
Inventory of Homes for Sale	183	254	+ 38.8%	--	--	--
Months Supply of Inventory	2.3	3.4	+ 47.8%	--	--	--

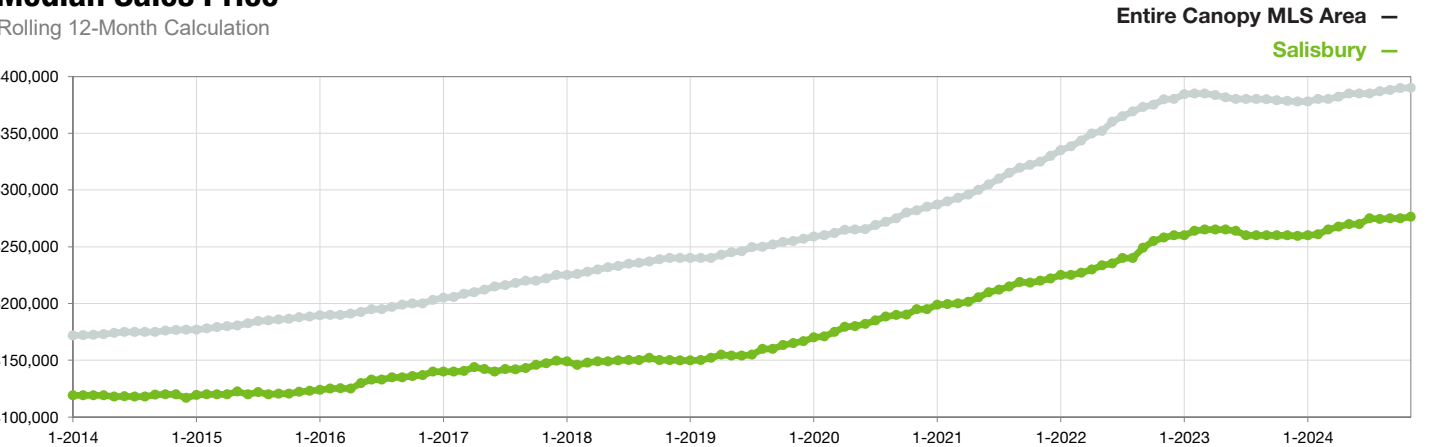
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.