Local Market Update for December 2024



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Huntersville

North Carolina

	December			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	63	79	+ 25.4%	1,179	1,431	+ 21.4%
Pending Sales	63	84	+ 33.3%	1,056	1,147	+ 8.6%
Closed Sales	62	82	+ 32.3%	1,022	1,167	+ 14.2%
Median Sales Price*	\$471,250	\$559,995	+ 18.8%	\$535,000	\$545,000	+ 1.9%
Average Sales Price*	\$587,864	\$668,484	+ 13.7%	\$589,694	\$618,137	+ 4.8%
Percent of Original List Price Received*	98.0%	95.4%	- 2.7%	98.5%	98.3%	- 0.2%
List to Close	88	100	+ 13.6%	85	85	0.0%
Days on Market Until Sale	31	58	+ 87.1%	29	31	+ 6.9%
Cumulative Days on Market Until Sale	36	54	+ 50.0%	31	31	0.0%
Average List Price	\$603,139	\$790,026	+ 31.0%	\$610,888	\$647,732	+ 6.0%
Inventory of Homes for Sale	92	170	+ 84.8%			
Months Supply of Inventory	1.0	1.8	+ 80.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



