

Local Market Update for December 2024

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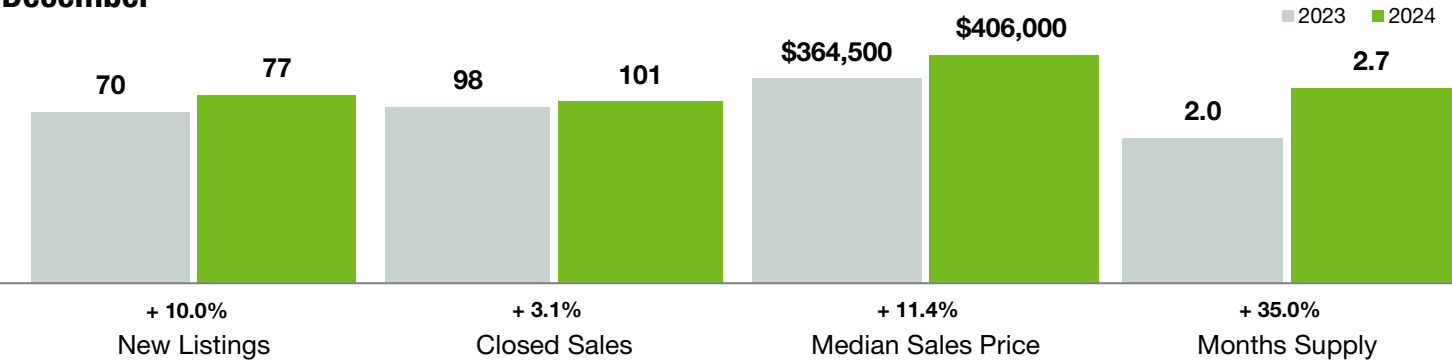
Lincoln County

North Carolina

Key Metrics	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	70	77	+ 10.0%	1,535	1,728	+ 12.6%
Pending Sales	62	86	+ 38.7%	1,315	1,283	- 2.4%
Closed Sales	98	101	+ 3.1%	1,324	1,282	- 3.2%
Median Sales Price*	\$364,500	\$406,000	+ 11.4%	\$400,000	\$425,000	+ 6.3%
Average Sales Price*	\$398,651	\$491,710	+ 23.3%	\$474,434	\$508,527	+ 7.2%
Percent of Original List Price Received*	95.1%	95.5%	+ 0.4%	96.4%	96.2%	- 0.2%
List to Close	93	94	+ 1.1%	104	95	- 8.7%
Days on Market Until Sale	41	45	+ 9.8%	48	43	- 10.4%
Cumulative Days on Market Until Sale	45	47	+ 4.4%	50	48	- 4.0%
Average List Price	\$474,058	\$556,128	+ 17.3%	\$502,940	\$569,127	+ 13.2%
Inventory of Homes for Sale	220	288	+ 30.9%	--	--	--
Months Supply of Inventory	2.0	2.7	+ 35.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation

