

Local Market Update for January 2025

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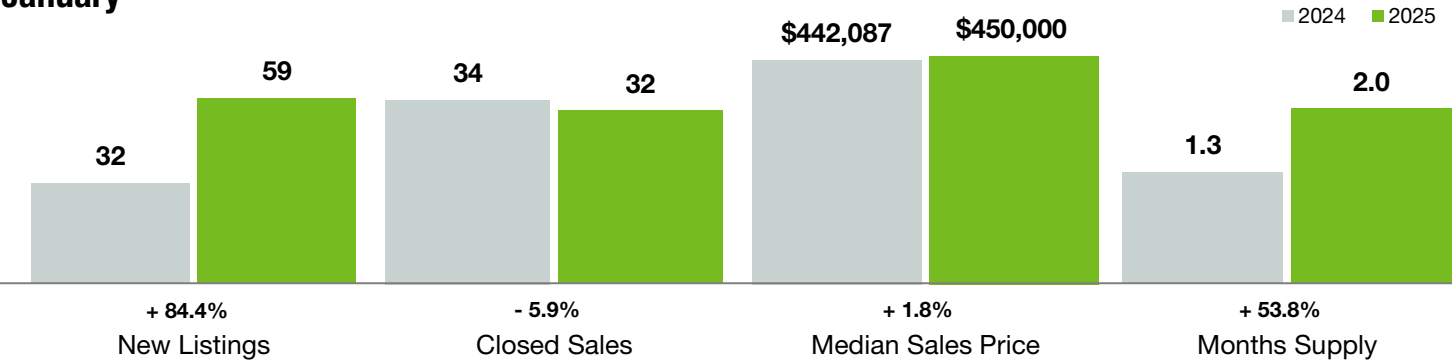
Indian Trail

North Carolina

Key Metrics	January			Year to Date		
	2024	2025	Percent Change	Thru 1-2024	Thru 1-2025	Percent Change
New Listings	32	59	+ 84.4%	32	59	+ 84.4%
Pending Sales	36	50	+ 38.9%	36	50	+ 38.9%
Closed Sales	34	32	- 5.9%	34	32	- 5.9%
Median Sales Price*	\$442,087	\$450,000	+ 1.8%	\$442,087	\$450,000	+ 1.8%
Average Sales Price*	\$433,225	\$436,309	+ 0.7%	\$433,225	\$436,309	+ 0.7%
Percent of Original List Price Received*	94.4%	97.1%	+ 2.9%	94.4%	97.1%	+ 2.9%
List to Close	109	83	- 23.9%	109	83	- 23.9%
Days on Market Until Sale	42	41	- 2.4%	42	41	- 2.4%
Cumulative Days on Market Until Sale	43	45	+ 4.7%	43	45	+ 4.7%
Average List Price	\$474,219	\$485,195	+ 2.3%	\$474,219	\$485,195	+ 2.3%
Inventory of Homes for Sale	65	101	+ 55.4%	--	--	--
Months Supply of Inventory	1.3	2.0	+ 53.8%	--	--	--

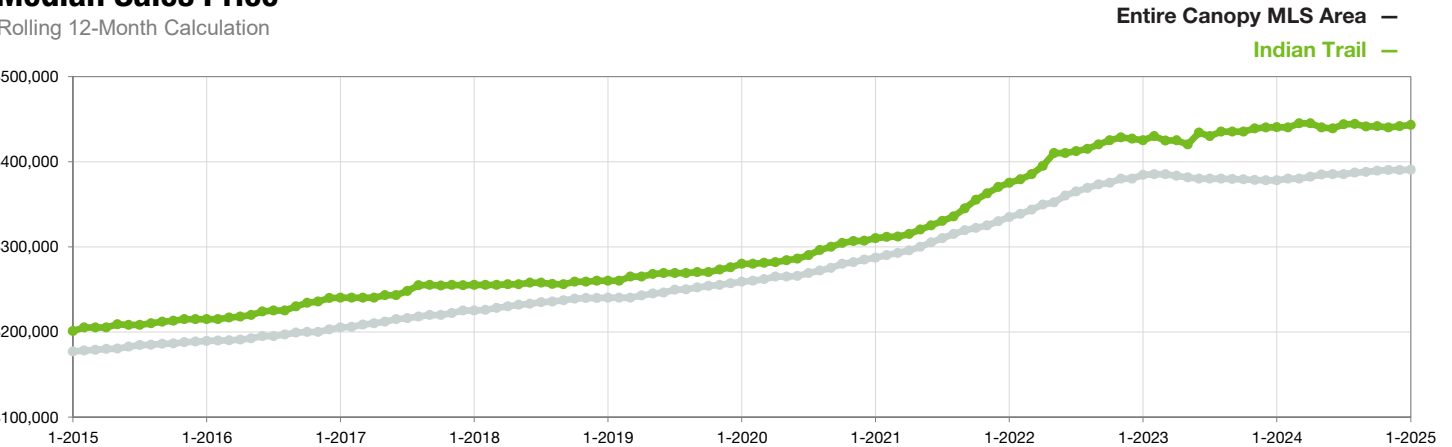
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.