

# Local Market Update for January 2025

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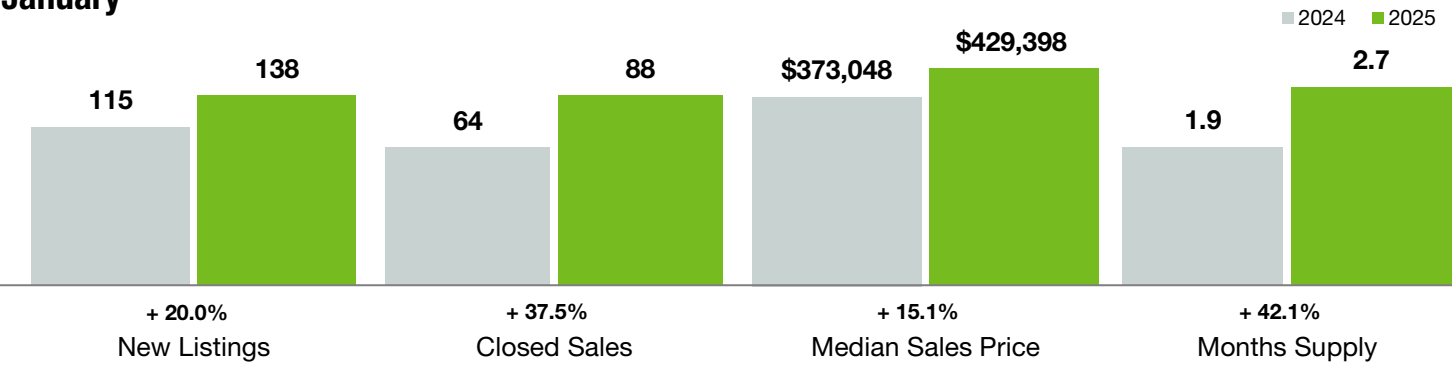
## Lincoln County

North Carolina

Key Metrics	January			Year to Date		
	2024	2025	Percent Change	Thru 1-2024	Thru 1-2025	Percent Change
New Listings	115	138	+ 20.0%	115	138	+ 20.0%
Pending Sales	98	111	+ 13.3%	98	111	+ 13.3%
Closed Sales	64	88	+ 37.5%	64	88	+ 37.5%
Median Sales Price*	\$373,048	\$429,398	+ 15.1%	\$373,048	\$429,398	+ 15.1%
Average Sales Price*	\$476,767	\$573,791	+ 20.4%	\$476,767	\$573,791	+ 20.4%
Percent of Original List Price Received*	98.4%	93.2%	- 5.3%	98.4%	93.2%	- 5.3%
List to Close	112	111	- 0.9%	112	111	- 0.9%
Days on Market Until Sale	47	64	+ 36.2%	47	64	+ 36.2%
Cumulative Days on Market Until Sale	49	74	+ 51.0%	49	74	+ 51.0%
Average List Price	\$450,156	\$542,428	+ 20.5%	\$450,156	\$542,428	+ 20.5%
Inventory of Homes for Sale	208	294	+ 41.3%	--	--	--
Months Supply of Inventory	1.9	2.7	+ 42.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Median Sales Price

Rolling 12-Month Calculation

