Local Market Update for February 2025



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Lincoln County

North Carolina

	February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
New Listings	109	136	+ 24.8%	224	273	+ 21.9%
Pending Sales	96	119	+ 24.0%	194	221	+ 13.9%
Closed Sales	86	74	- 14.0%	150	162	+ 8.0%
Median Sales Price*	\$417,195	\$427,450	+ 2.5%	\$403,110	\$427,450	+ 6.0%
Average Sales Price*	\$472,892	\$452,324	- 4.3%	\$474,545	\$518,306	+ 9.2%
Percent of Original List Price Received*	96.4%	93.9%	- 2.6%	97.3%	93.5%	- 3.9%
List to Close	108	101	- 6.5%	110	107	- 2.7%
Days on Market Until Sale	57	57	0.0%	53	61	+ 15.1%
Cumulative Days on Market Until Sale	71	74	+ 4.2%	62	74	+ 19.4%
Average List Price	\$591,065	\$572,656	- 3.1%	\$519,329	\$555,786	+ 7.0%
Inventory of Homes for Sale	209	302	+ 44.5%			
Months Supply of Inventory	1.9	2.8	+ 47.4%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



