## **Local Market Update for February 2025**



A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

## Lincolnton

North Carolina

	February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
New Listings	29	48	+ 65.5%	73	93	+ 27.4%
Pending Sales	30	47	+ 56.7%	62	90	+ 45.2%
Closed Sales	27	32	+ 18.5%	50	65	+ 30.0%
Median Sales Price*	\$288,406	\$351,500	+ 21.9%	\$290,203	\$329,900	+ 13.7%
Average Sales Price*	\$303,925	\$382,081	+ 25.7%	\$313,291	\$348,713	+ 11.3%
Percent of Original List Price Received*	97.3%	92.4%	- 5.0%	97.1%	92.9%	- 4.3%
List to Close	91	109	+ 19.8%	88	106	+ 20.5%
Days on Market Until Sale	36	67	+ 86.1%	39	64	+ 64.1%
Cumulative Days on Market Until Sale	70	82	+ 17.1%	67	76	+ 13.4%
Average List Price	\$411,176	\$355,086	- 13.6%	\$353,335	\$373,295	+ 5.6%
Inventory of Homes for Sale	71	115	+ 62.0%			
Months Supply of Inventory	2.1	2.9	+ 38.1%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



