

Local Market Update for March 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



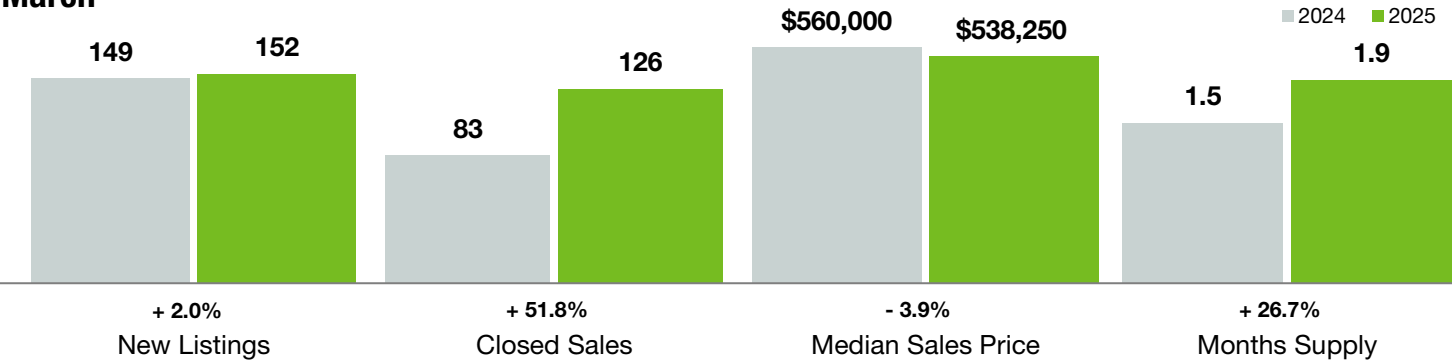
Huntersville

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	149	152	+ 2.0%	322	368	+ 14.3%
Pending Sales	99	138	+ 39.4%	268	318	+ 18.7%
Closed Sales	83	126	+ 51.8%	215	265	+ 23.3%
Median Sales Price*	\$560,000	\$538,250	- 3.9%	\$528,500	\$540,000	+ 2.2%
Average Sales Price*	\$608,748	\$628,018	+ 3.2%	\$589,060	\$637,159	+ 8.2%
Percent of Original List Price Received*	99.3%	98.0%	- 1.3%	99.1%	97.6%	- 1.5%
List to Close	76	86	+ 13.2%	81	97	+ 19.8%
Days on Market Until Sale	22	43	+ 95.5%	29	49	+ 69.0%
Cumulative Days on Market Until Sale	28	50	+ 78.6%	33	55	+ 66.7%
Average List Price	\$588,190	\$687,054	+ 16.8%	\$601,893	\$668,538	+ 11.1%
Inventory of Homes for Sale	129	186	+ 44.2%	--	--	--
Months Supply of Inventory	1.5	1.9	+ 26.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation

