

Local Market Update for March 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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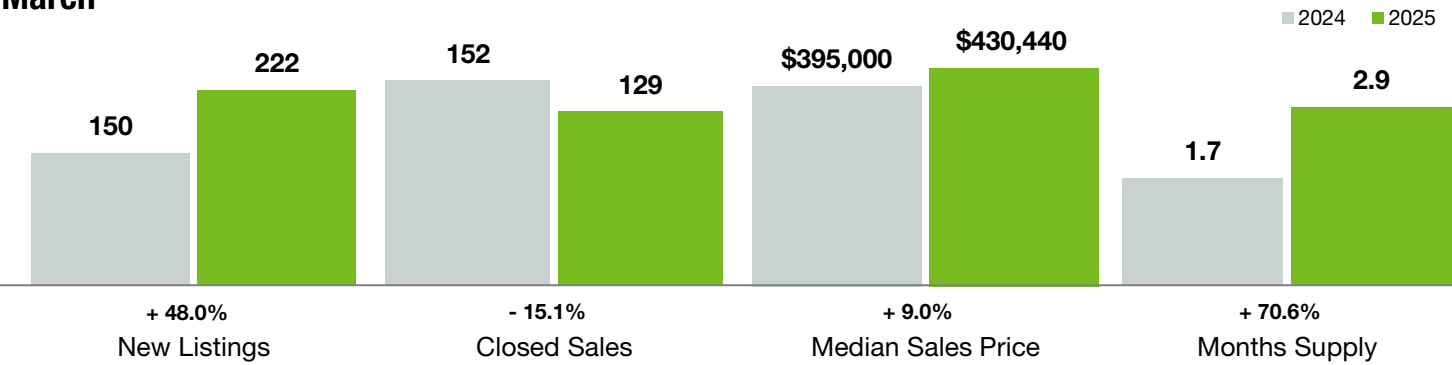
Lancaster County

South Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	150	222	+ 48.0%	444	568	+ 27.9%
Pending Sales	144	156	+ 8.3%	413	408	- 1.2%
Closed Sales	152	129	- 15.1%	342	335	- 2.0%
Median Sales Price*	\$395,000	\$430,440	+ 9.0%	\$400,000	\$421,000	+ 5.3%
Average Sales Price*	\$409,834	\$459,543	+ 12.1%	\$428,018	\$454,987	+ 6.3%
Percent of Original List Price Received*	96.9%	96.6%	- 0.3%	96.9%	95.9%	- 1.0%
List to Close	91	103	+ 13.2%	95	106	+ 11.6%
Days on Market Until Sale	47	54	+ 14.9%	48	54	+ 12.5%
Cumulative Days on Market Until Sale	53	61	+ 15.1%	51	57	+ 11.8%
Average List Price	\$448,432	\$482,614	+ 7.6%	\$446,598	\$493,128	+ 10.4%
Inventory of Homes for Sale	220	392	+ 78.2%	--	--	--
Months Supply of Inventory	1.7	2.9	+ 70.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation

