

Local Market Update for March 2025

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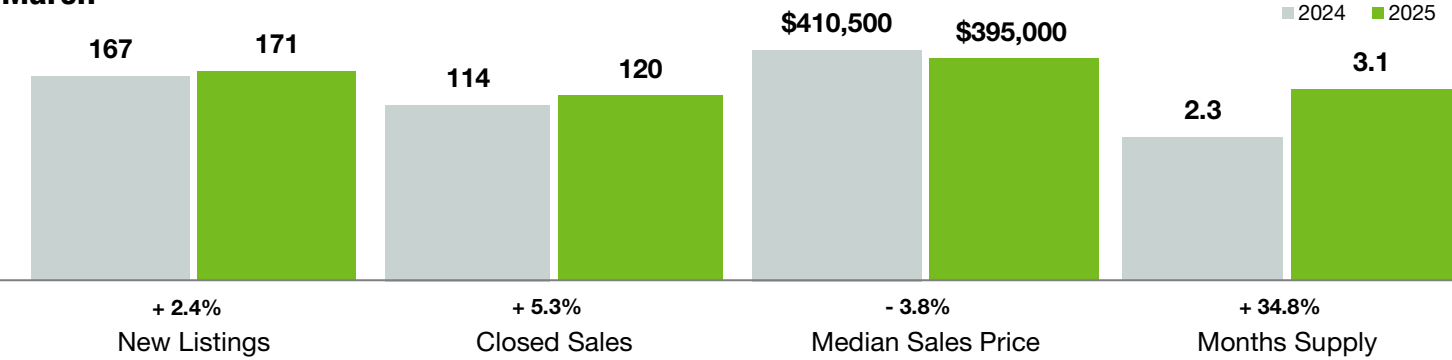
Lincoln County

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	167	171	+ 2.4%	391	445	+ 13.8%
Pending Sales	117	128	+ 9.4%	311	337	+ 8.4%
Closed Sales	114	120	+ 5.3%	264	286	+ 8.3%
Median Sales Price*	\$410,500	\$395,000	- 3.8%	\$405,500	\$414,450	+ 2.2%
Average Sales Price*	\$450,805	\$501,661	+ 11.3%	\$464,294	\$510,082	+ 9.9%
Percent of Original List Price Received*	96.9%	96.5%	- 0.4%	97.1%	94.8%	- 2.4%
List to Close	103	108	+ 4.9%	107	107	0.0%
Days on Market Until Sale	43	65	+ 51.2%	49	63	+ 28.6%
Cumulative Days on Market Until Sale	49	75	+ 53.1%	56	75	+ 33.9%
Average List Price	\$573,338	\$649,048	+ 13.2%	\$542,315	\$585,979	+ 8.1%
Inventory of Homes for Sale	248	334	+ 34.7%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation

