

Local Market Update for March 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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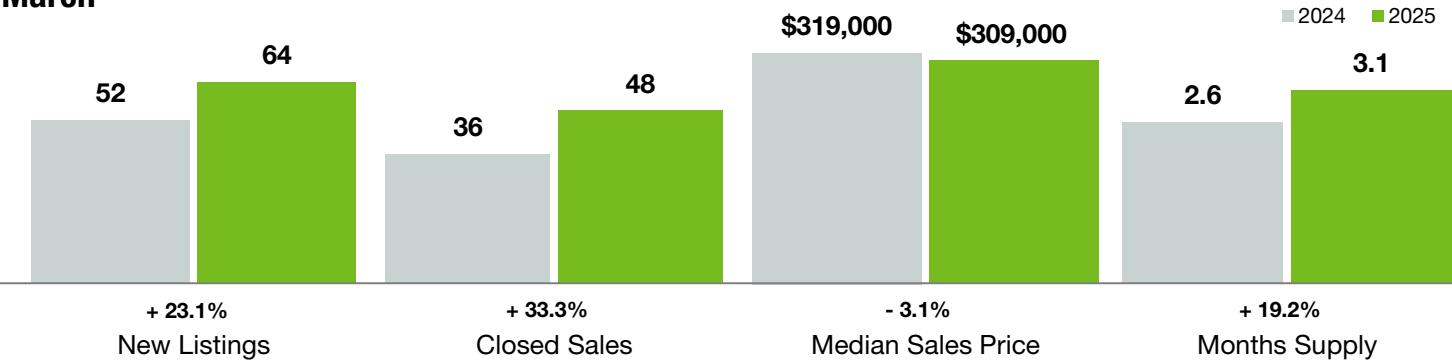
Lincolnton

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	52	64	+ 23.1%	125	157	+ 25.6%
Pending Sales	32	55	+ 71.9%	94	137	+ 45.7%
Closed Sales	36	48	+ 33.3%	86	115	+ 33.7%
Median Sales Price*	\$319,000	\$309,000	- 3.1%	\$299,950	\$310,000	+ 3.4%
Average Sales Price*	\$351,928	\$330,326	- 6.1%	\$329,464	\$340,626	+ 3.4%
Percent of Original List Price Received*	96.7%	97.5%	+ 0.8%	96.9%	94.8%	- 2.2%
List to Close	89	127	+ 42.7%	88	116	+ 31.8%
Days on Market Until Sale	50	77	+ 54.0%	43	70	+ 62.8%
Cumulative Days on Market Until Sale	64	86	+ 34.4%	65	81	+ 24.6%
Average List Price	\$407,262	\$355,565	- 12.7%	\$375,695	\$361,723	- 3.7%
Inventory of Homes for Sale	86	126	+ 46.5%	--	--	--
Months Supply of Inventory	2.6	3.1	+ 19.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation

