

Local Market Update for March 2025

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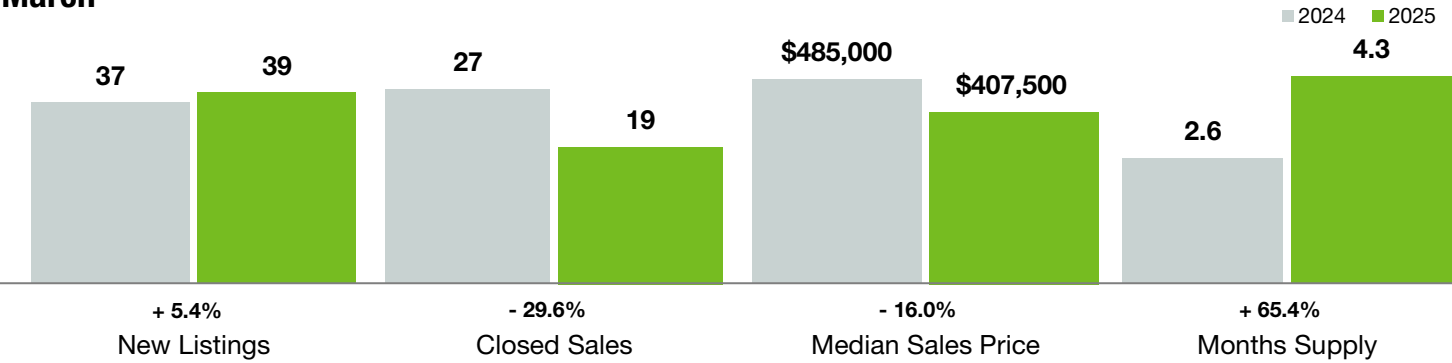
Uptown Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	37	39	+ 5.4%	104	84	- 19.2%
Pending Sales	24	14	- 41.7%	74	55	- 25.7%
Closed Sales	27	19	- 29.6%	70	51	- 27.1%
Median Sales Price*	\$485,000	\$407,500	- 16.0%	\$485,000	\$425,000	- 12.4%
Average Sales Price*	\$506,148	\$469,192	- 7.3%	\$528,144	\$504,656	- 4.4%
Percent of Original List Price Received*	95.7%	94.4%	- 1.4%	96.9%	94.5%	- 2.5%
List to Close	77	116	+ 50.6%	66	111	+ 68.2%
Days on Market Until Sale	39	63	+ 61.5%	32	69	+ 115.6%
Cumulative Days on Market Until Sale	51	70	+ 37.3%	46	91	+ 97.8%
Average List Price	\$424,705	\$405,046	- 4.6%	\$492,530	\$425,792	- 13.6%
Inventory of Homes for Sale	57	80	+ 40.4%	--	--	--
Months Supply of Inventory	2.6	4.3	+ 65.4%	--	--	--

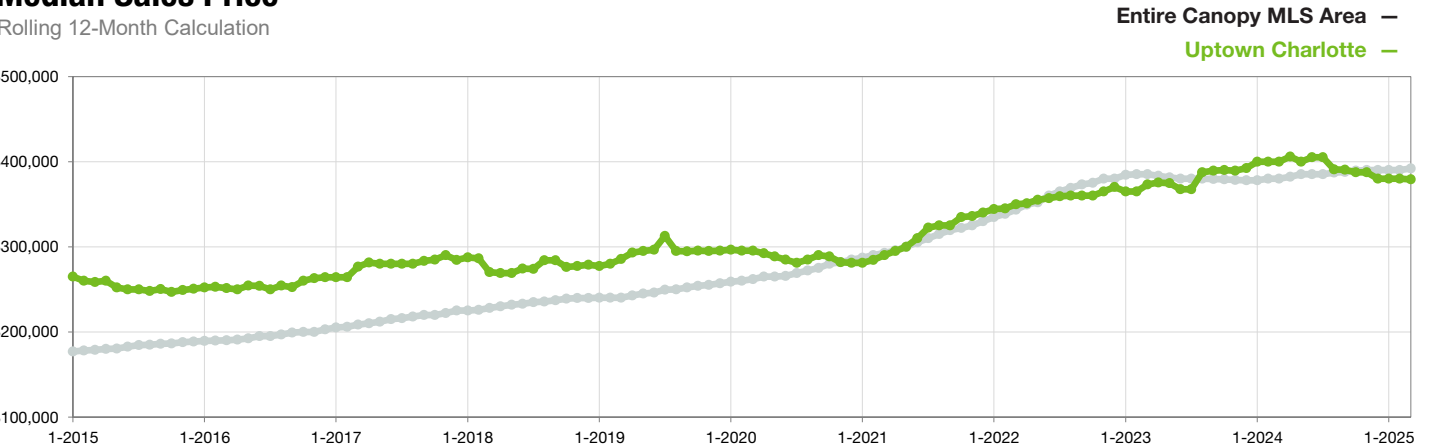
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.