Local Market Update for April 2025



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Cornelius

North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	68	66	- 2.9%	227	265	+ 16.7%
Pending Sales	53	49	- 7.5%	190	198	+ 4.2%
Closed Sales	48	57	+ 18.8%	173	185	+ 6.9%
Median Sales Price*	\$510,000	\$545,000	+ 6.9%	\$535,000	\$540,000	+ 0.9%
Average Sales Price*	\$733,517	\$595,505	- 18.8%	\$731,995	\$771,057	+ 5.3%
Percent of Original List Price Received*	97.0%	97.3%	+ 0.3%	96.8%	96.4%	- 0.4%
List to Close	86	84	- 2.3%	93	90	- 3.2%
Days on Market Until Sale	45	35	- 22.2%	51	43	- 15.7%
Cumulative Days on Market Until Sale	39	52	+ 33.3%	43	53	+ 23.3%
Average List Price	\$1,206,226	\$1,125,844	- 6.7%	\$1,020,056	\$1,037,999	+ 1.8%
Inventory of Homes for Sale	81	133	+ 64.2%			
Months Supply of Inventory	1.8	2.8	+ 55.6%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price



Current as of May 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.