

Local Market Update for April 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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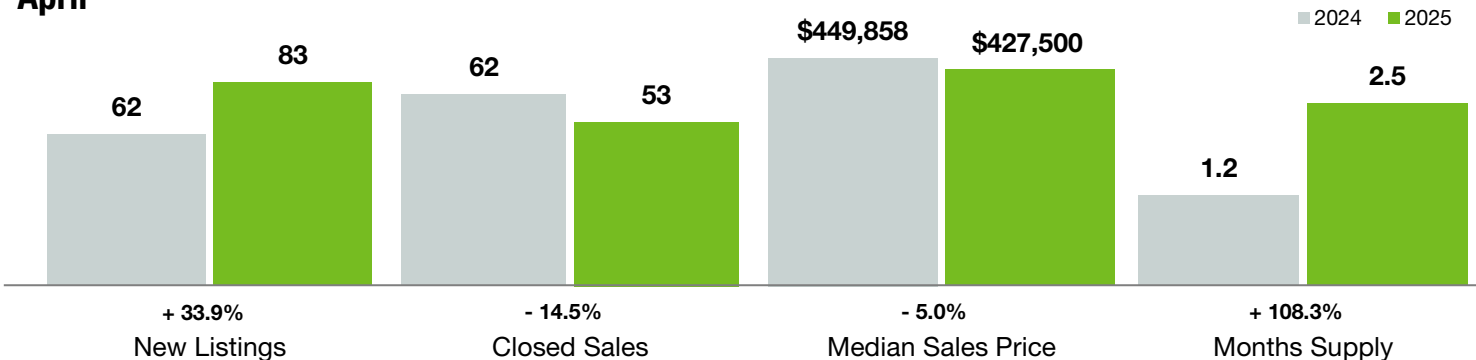
Indian Trail

North Carolina

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	62	83	+ 33.9%	233	314	+ 34.8%
Pending Sales	57	72	+ 26.3%	202	241	+ 19.3%
Closed Sales	62	53	- 14.5%	179	171	- 4.5%
Median Sales Price*	\$449,858	\$427,500	- 5.0%	\$449,716	\$446,000	- 0.8%
Average Sales Price*	\$460,853	\$449,131	- 2.5%	\$462,385	\$464,972	+ 0.6%
Percent of Original List Price Received*	99.1%	98.3%	- 0.8%	98.2%	97.7%	- 0.5%
List to Close	66	89	+ 34.8%	84	95	+ 13.1%
Days on Market Until Sale	26	44	+ 69.2%	37	47	+ 27.0%
Cumulative Days on Market Until Sale	29	49	+ 69.0%	39	49	+ 25.6%
Average List Price	\$493,197	\$487,642	- 1.1%	\$474,362	\$489,740	+ 3.2%
Inventory of Homes for Sale	63	132	+ 109.5%	--	--	--
Months Supply of Inventory	1.2	2.5	+ 108.3%	--	--	--

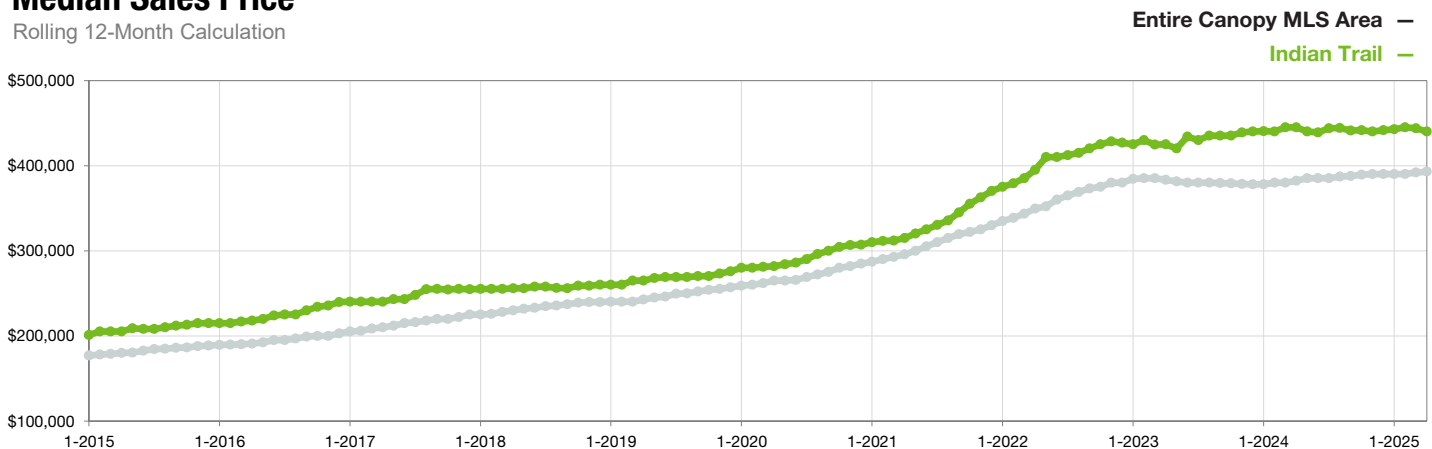
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.