

Local Market Update for April 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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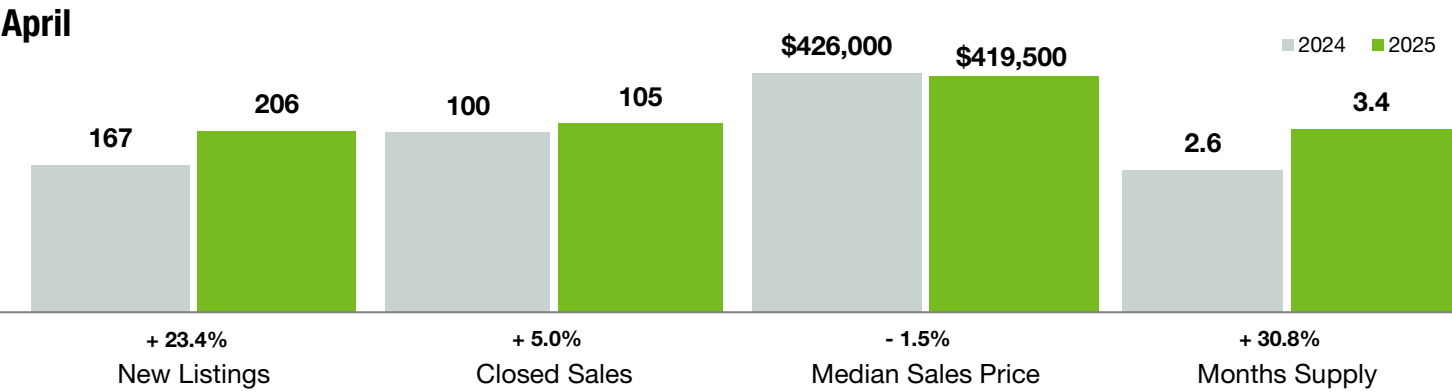


Lincoln County

North Carolina

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	167	206	+ 23.4%	558	652	+ 16.8%
Pending Sales	114	144	+ 26.3%	425	472	+ 11.1%
Closed Sales	100	105	+ 5.0%	364	394	+ 8.2%
Median Sales Price*	\$426,000	\$419,500	- 1.5%	\$410,510	\$414,450	+ 1.0%
Average Sales Price*	\$480,830	\$540,235	+ 12.4%	\$468,837	\$517,342	+ 10.3%
Percent of Original List Price Received*	97.6%	96.3%	- 1.3%	97.2%	95.1%	- 2.2%
List to Close	89	100	+ 12.4%	102	105	+ 2.9%
Days on Market Until Sale	41	55	+ 34.1%	47	61	+ 29.8%
Cumulative Days on Market Until Sale	45	65	+ 44.4%	53	72	+ 35.8%
Average List Price	\$584,431	\$649,574	+ 11.1%	\$555,094	\$601,044	+ 8.3%
Inventory of Homes for Sale	277	371	+ 33.9%	--	--	--
Months Supply of Inventory	2.6	3.4	+ 30.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

