Local Market Update for April 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

Monroe

North Carolina

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	138	153	+ 10.9%	511	531	+ 3.9%
Pending Sales	95	115	+ 21.1%	438	439	+ 0.2%
Closed Sales	123	97	- 21.1%	397	373	- 6.0%
Median Sales Price*	\$411,190	\$414,100	+ 0.7%	\$398,240	\$408,435	+ 2.6%
Average Sales Price*	\$457,119	\$419,275	- 8.3%	\$419,215	\$428,920	+ 2.3%
Percent of Original List Price Received*	97.9%	98.8%	+ 0.9%	97.7%	96.6%	- 1.1%
List to Close	87	99	+ 13.8%	91	114	+ 25.3%
Days on Market Until Sale	36	51	+ 41.7%	38	65	+ 71.1%
Cumulative Days on Market Until Sale	42	44	+ 4.8%	42	62	+ 47.6%
Average List Price	\$444,809	\$502,254	+ 12.9%	\$449,027	\$463,007	+ 3.1%
Inventory of Homes for Sale	172	276	+ 60.5%			
Months Supply of Inventory	1.8	2.8	+ 55.6%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price



Current as of May 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.