

# Local Market Update for April 2025

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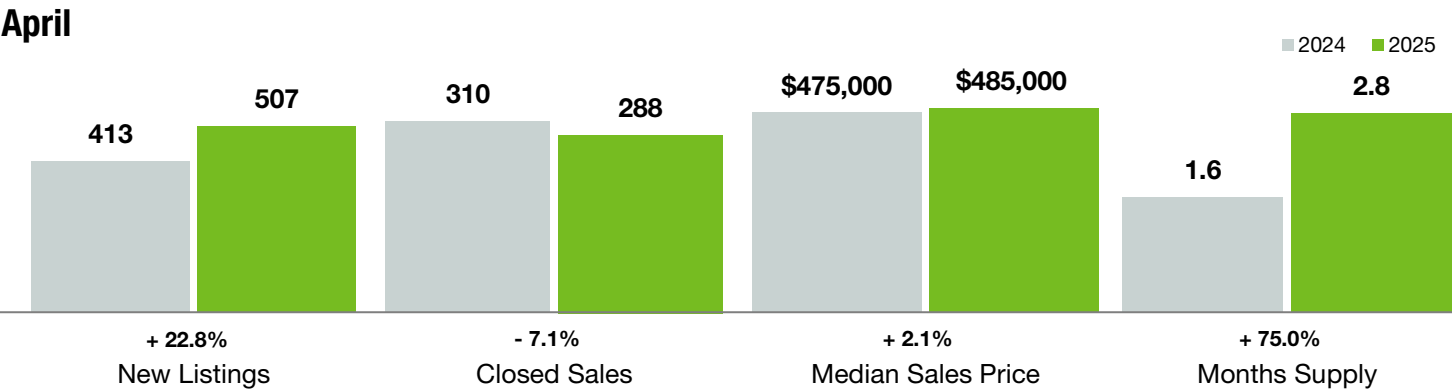


## Union County

North Carolina

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	413	507	+ 22.8%	1,428	1,593	+ 11.6%
Pending Sales	313	342	+ 9.3%	1,198	1,228	+ 2.5%
Closed Sales	310	288	- 7.1%	994	1,020	+ 2.6%
Median Sales Price*	\$475,000	\$485,000	+ 2.1%	\$444,117	\$465,000	+ 4.7%
Average Sales Price*	\$579,536	\$629,984	+ 8.7%	\$564,866	\$604,089	+ 6.9%
Percent of Original List Price Received*	99.2%	98.4%	- 0.8%	98.1%	97.0%	- 1.1%
List to Close	77	89	+ 15.6%	86	106	+ 23.3%
Days on Market Until Sale	28	45	+ 60.7%	36	59	+ 63.9%
Cumulative Days on Market Until Sale	32	49	+ 53.1%	38	59	+ 55.3%
Average List Price	\$612,981	\$754,901	+ 23.2%	\$621,754	\$676,126	+ 8.7%
Inventory of Homes for Sale	436	785	+ 80.0%	--	--	--
Months Supply of Inventory	1.6	2.8	+ 75.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation

