

Local Market Update for May 2025

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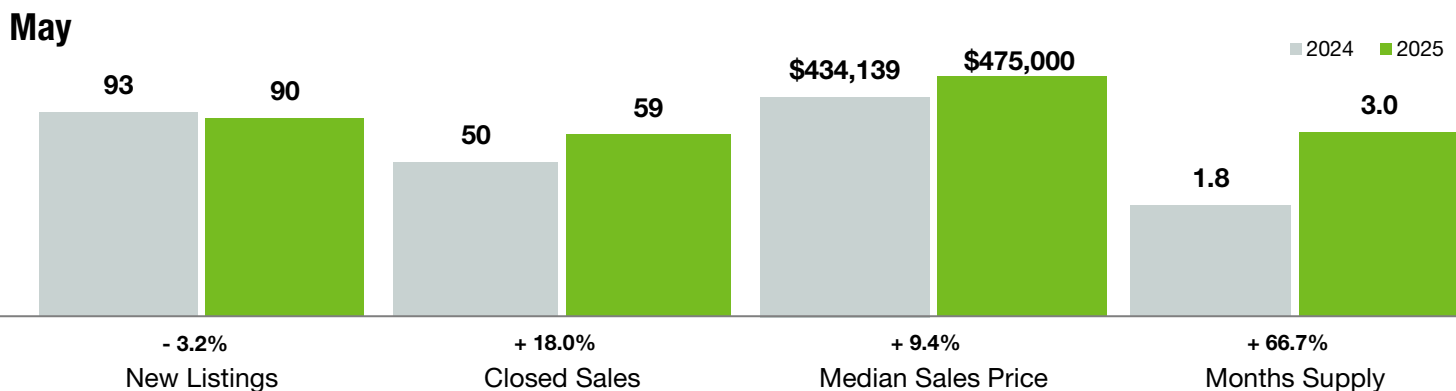


Indian Trail

North Carolina

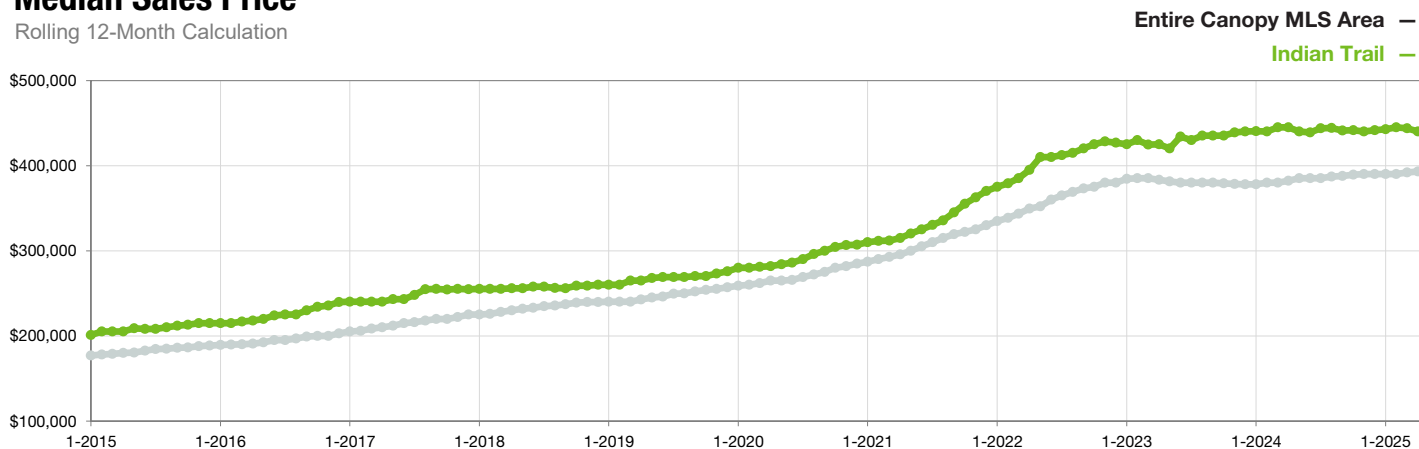
Key Metrics	May			Year to Date		
	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	93	90	- 3.2%	326	405	+ 24.2%
Pending Sales	55	59	+ 7.3%	257	296	+ 15.2%
Closed Sales	50	59	+ 18.0%	229	230	+ 0.4%
Median Sales Price*	\$434,139	\$475,000	+ 9.4%	\$444,000	\$450,000	+ 1.4%
Average Sales Price*	\$449,290	\$510,325	+ 13.6%	\$459,525	\$476,606	+ 3.7%
Percent of Original List Price Received*	99.2%	99.7%	+ 0.5%	98.4%	98.2%	- 0.2%
List to Close	70	68	- 2.9%	81	88	+ 8.6%
Days on Market Until Sale	23	25	+ 8.7%	34	41	+ 20.6%
Cumulative Days on Market Until Sale	20	25	+ 25.0%	35	43	+ 22.9%
Average List Price	\$453,186	\$508,320	+ 12.2%	\$468,293	\$492,420	+ 5.2%
Inventory of Homes for Sale	89	156	+ 75.3%	--	--	--
Months Supply of Inventory	1.8	3.0	+ 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of June 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.