

# Local Market Update for May 2025

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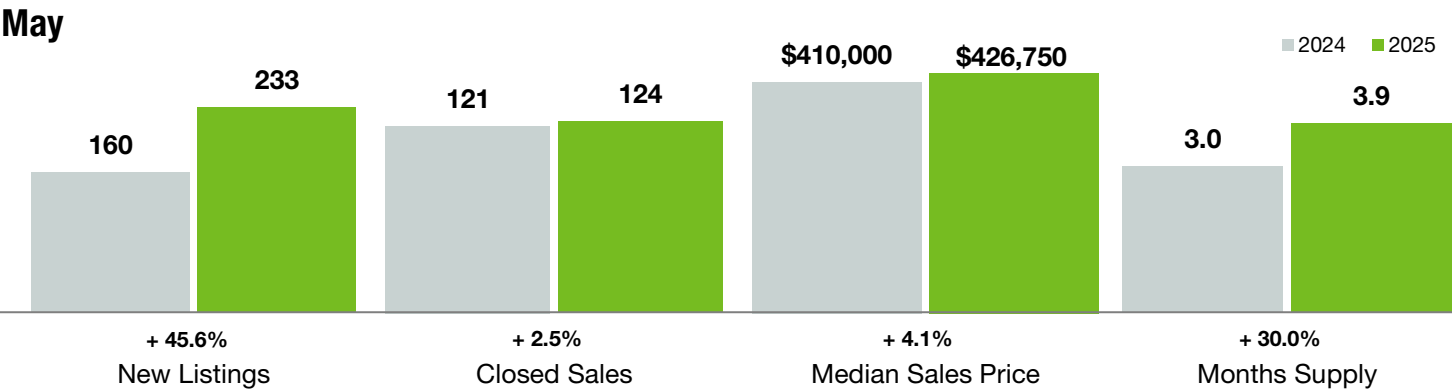


## Lincoln County

North Carolina

Key Metrics	May			Year to Date		
	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	160	233	+ 45.6%	718	889	+ 23.8%
Pending Sales	95	128	+ 34.7%	520	592	+ 13.8%
Closed Sales	121	124	+ 2.5%	485	522	+ 7.6%
Median Sales Price*	\$410,000	\$426,750	+ 4.1%	\$410,000	\$414,995	+ 1.2%
Average Sales Price*	\$491,875	\$492,506	+ 0.1%	\$474,584	\$509,652	+ 7.4%
Percent of Original List Price Received*	96.9%	96.0%	- 0.9%	97.2%	95.3%	- 2.0%
List to Close	92	97	+ 5.4%	99	103	+ 4.0%
Days on Market Until Sale	38	53	+ 39.5%	44	59	+ 34.1%
Cumulative Days on Market Until Sale	40	62	+ 55.0%	50	70	+ 40.0%
Average List Price	\$686,011	\$645,628	- 5.9%	\$584,166	\$606,382	+ 3.8%
Inventory of Homes for Sale	310	441	+ 42.3%	--	--	--
Months Supply of Inventory	3.0	3.9	+ 30.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation

