

Local Market Update for May 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

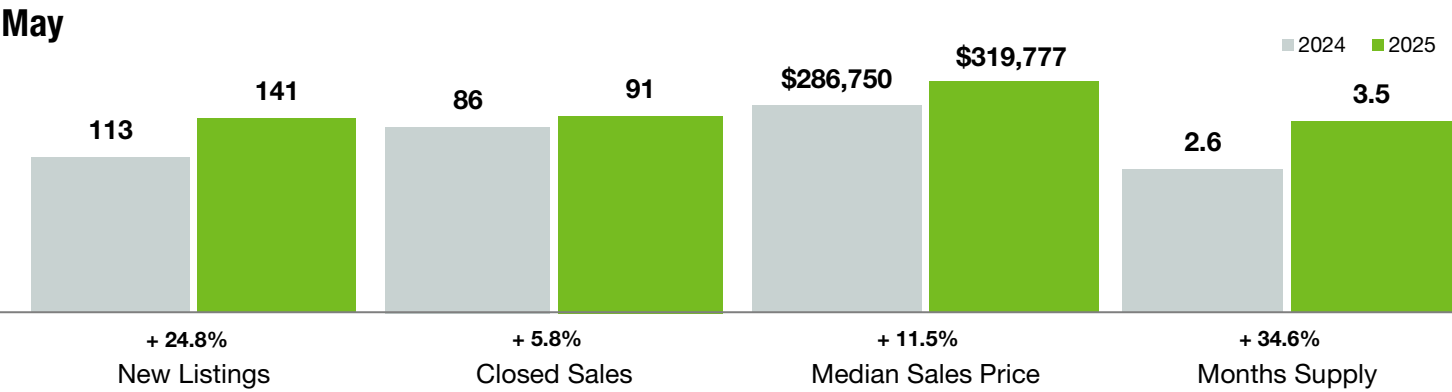


Salisbury

North Carolina

Key Metrics	May			Year to Date		
	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	113	141	+ 24.8%	481	601	+ 24.9%
Pending Sales	104	109	+ 4.8%	378	453	+ 19.8%
Closed Sales	86	91	+ 5.8%	328	387	+ 18.0%
Median Sales Price*	\$286,750	\$319,777	+ 11.5%	\$279,710	\$290,000	+ 3.7%
Average Sales Price*	\$370,265	\$329,796	- 10.9%	\$318,528	\$322,934	+ 1.4%
Percent of Original List Price Received*	96.7%	93.6%	- 3.2%	95.7%	93.8%	- 2.0%
List to Close	91	94	+ 3.3%	91	103	+ 13.2%
Days on Market Until Sale	50	55	+ 10.0%	48	60	+ 25.0%
Cumulative Days on Market Until Sale	54	64	+ 18.5%	54	69	+ 27.8%
Average List Price	\$334,038	\$379,757	+ 13.7%	\$340,778	\$356,166	+ 4.5%
Inventory of Homes for Sale	191	285	+ 49.2%	--	--	--
Months Supply of Inventory	2.6	3.5	+ 34.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

