Local Market Update for June 2025

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Cabarrus County

North Carolina

| | June | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 6-2024 | Thru 6-2025 | Percent Change |
| New Listings | 368 | 354 | - 3.8% | 1,990 | 2,078 | + 4.4% |
| Pending Sales | 261 | 285 | + 9.2% | 1,537 | 1,618 | + 5.3% |
| Closed Sales | 259 | 295 | + 13.9% | 1,451 | 1,442 | - 0.6% |
| Median Sales Price* | \$414,000 | \$402,700 | - 2.7% | \$395,000 | \$383,130 | - 3.0% |
| Average Sales Price* | \$446,428 | \$448,075 | + 0.4% | \$429,828 | \$431,514 | + 0.4% |
| Percent of Original List Price Received* | 97.8% | 96.4% | - 1.4% | 97.8% | 95.8% | - 2.0% |
| List to Close | 82 | 88 | + 7.3% | 87 | 94 | + 8.0% |
| Days on Market Until Sale | 29 | 47 | + 62.1% | 34 | 51 | + 50.0% |
| Cumulative Days on Market Until Sale | 31 | 47 | + 51.6% | 37 | 57 | + 54.1% |
| Average List Price | \$473,547 | \$455,485 | - 3.8% | \$452,495 | \$467,221 | + 3.3% |
| Inventory of Homes for Sale | 557 | 676 | + 21.4% | | | |
| Months Supply of Inventory | 2.4 | 2.7 | + 12.5% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



