

Local Market Update for June 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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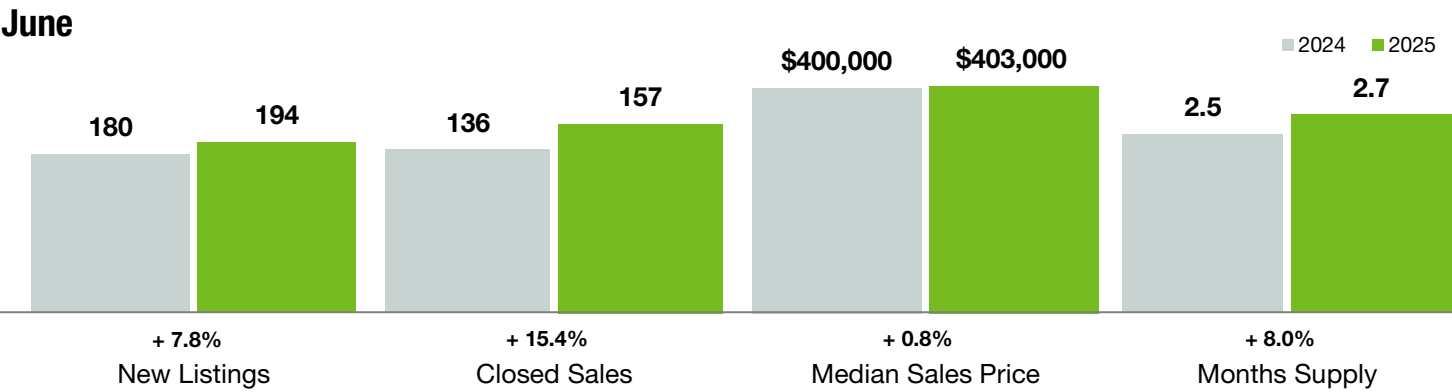


Concord

North Carolina

Key Metrics	June			Year to Date		
	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	180	194	+ 7.8%	1,023	1,123	+ 9.8%
Pending Sales	145	160	+ 10.3%	781	857	+ 9.7%
Closed Sales	136	157	+ 15.4%	715	767	+ 7.3%
Median Sales Price*	\$400,000	\$403,000	+ 0.8%	\$388,000	\$375,500	- 3.2%
Average Sales Price*	\$444,457	\$446,862	+ 0.5%	\$437,506	\$434,149	- 0.8%
Percent of Original List Price Received*	97.6%	96.6%	- 1.0%	97.6%	95.8%	- 1.8%
List to Close	70	83	+ 18.6%	73	93	+ 27.4%
Days on Market Until Sale	28	41	+ 46.4%	32	49	+ 53.1%
Cumulative Days on Market Until Sale	29	40	+ 37.9%	35	55	+ 57.1%
Average List Price	\$474,745	\$463,330	- 2.4%	\$461,525	\$472,641	+ 2.4%
Inventory of Homes for Sale	291	362	+ 24.4%	--	--	--
Months Supply of Inventory	2.5	2.7	+ 8.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

