

Local Market Update for June 2025

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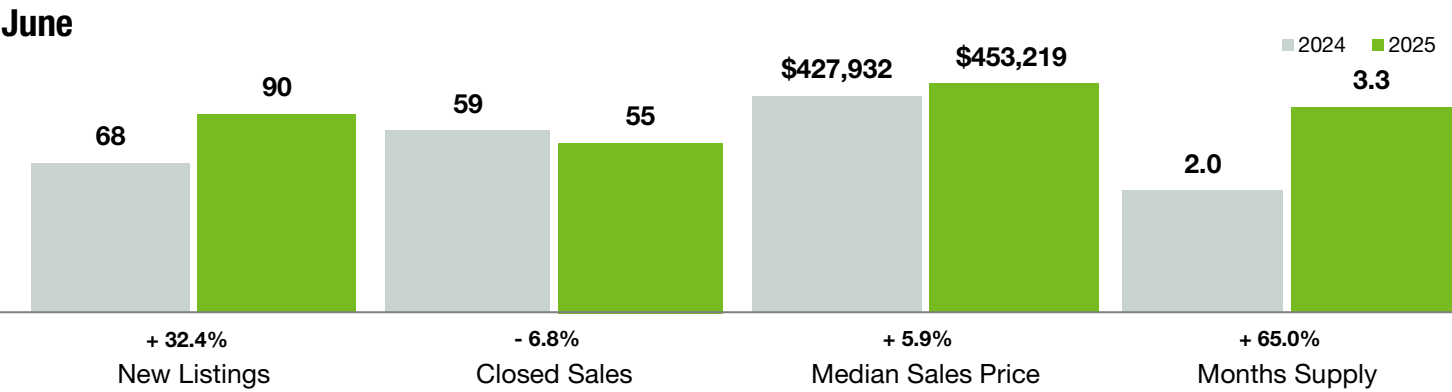


Indian Trail

North Carolina

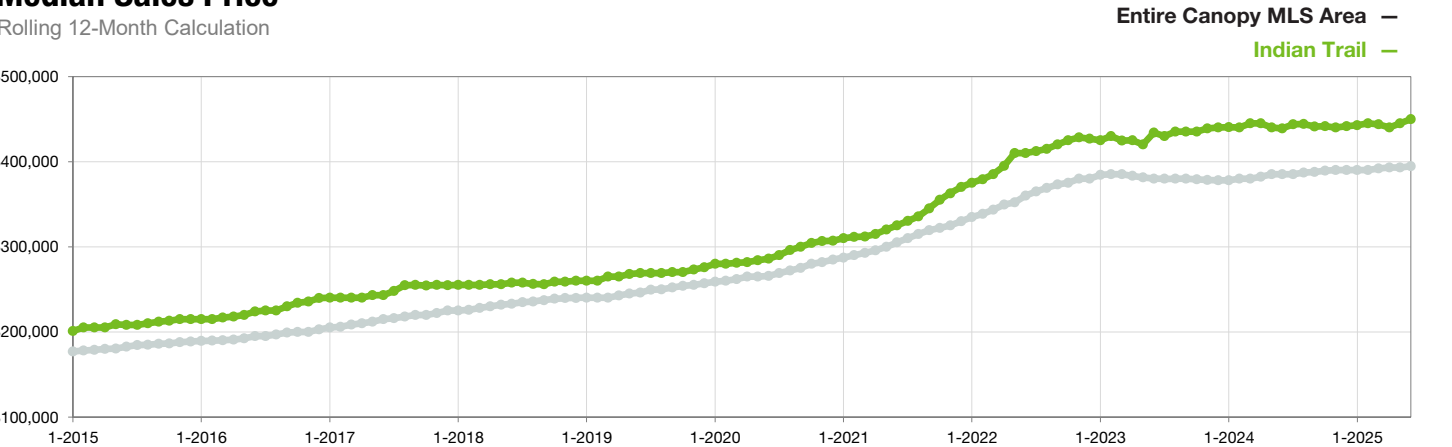
Key Metrics	June			Year to Date		
	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	68	90	+ 32.4%	394	495	+ 25.6%
Pending Sales	55	68	+ 23.6%	312	361	+ 15.7%
Closed Sales	59	55	- 6.8%	288	288	0.0%
Median Sales Price*	\$427,932	\$453,219	+ 5.9%	\$440,000	\$450,000	+ 2.3%
Average Sales Price*	\$473,081	\$470,642	- 0.5%	\$462,302	\$475,410	+ 2.8%
Percent of Original List Price Received*	99.0%	97.5%	- 1.5%	98.5%	98.1%	- 0.4%
List to Close	63	73	+ 15.9%	77	85	+ 10.4%
Days on Market Until Sale	28	33	+ 17.9%	32	39	+ 21.9%
Cumulative Days on Market Until Sale	27	30	+ 11.1%	33	41	+ 24.2%
Average List Price	\$480,767	\$506,567	+ 5.4%	\$470,434	\$492,951	+ 4.8%
Inventory of Homes for Sale	94	176	+ 87.2%	--	--	--
Months Supply of Inventory	2.0	3.3	+ 65.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.