

Local Market Update for June 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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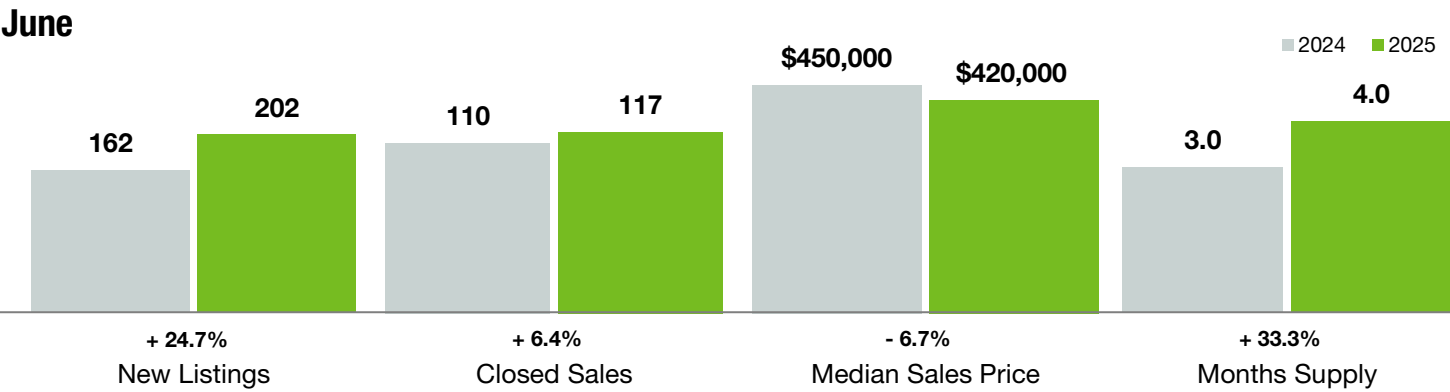


Lincoln County

North Carolina

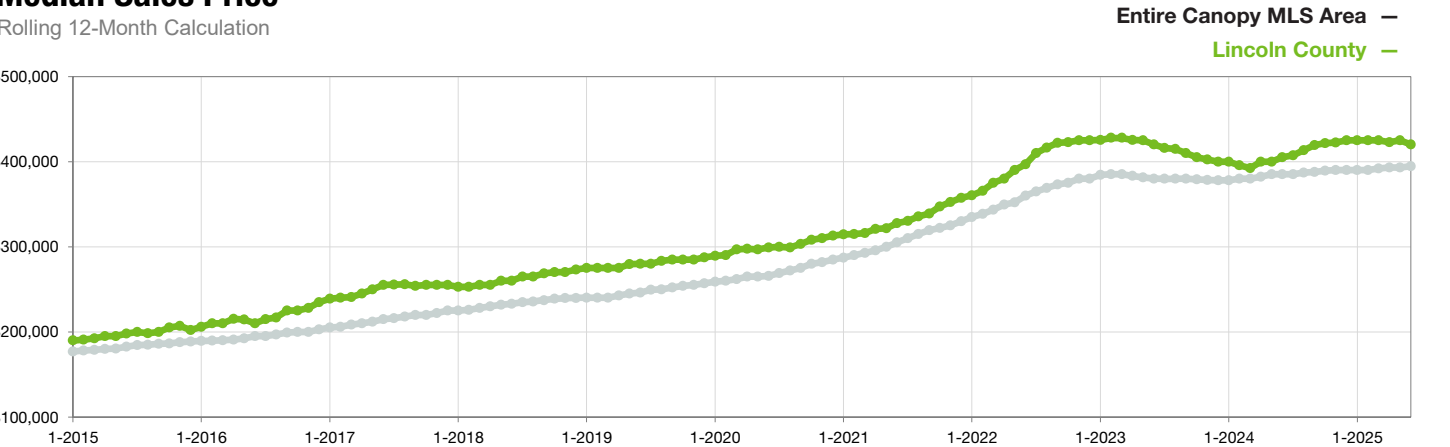
Key Metrics	June			Year to Date		
	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	162	202	+ 24.7%	880	1,095	+ 24.4%
Pending Sales	127	159	+ 25.2%	647	739	+ 14.2%
Closed Sales	110	117	+ 6.4%	595	641	+ 7.7%
Median Sales Price*	\$450,000	\$420,000	- 6.7%	\$420,000	\$415,000	- 1.2%
Average Sales Price*	\$547,659	\$501,007	- 8.5%	\$488,094	\$507,873	+ 4.1%
Percent of Original List Price Received*	97.0%	95.1%	- 2.0%	97.1%	95.2%	- 2.0%
List to Close	87	87	0.0%	97	100	+ 3.1%
Days on Market Until Sale	39	44	+ 12.8%	43	56	+ 30.2%
Cumulative Days on Market Until Sale	44	51	+ 15.9%	49	67	+ 36.7%
Average List Price	\$610,157	\$604,672	- 0.9%	\$588,970	\$602,817	+ 2.4%
Inventory of Homes for Sale	312	452	+ 44.9%	--	--	--
Months Supply of Inventory	3.0	4.0	+ 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.