

# Local Market Update for June 2025

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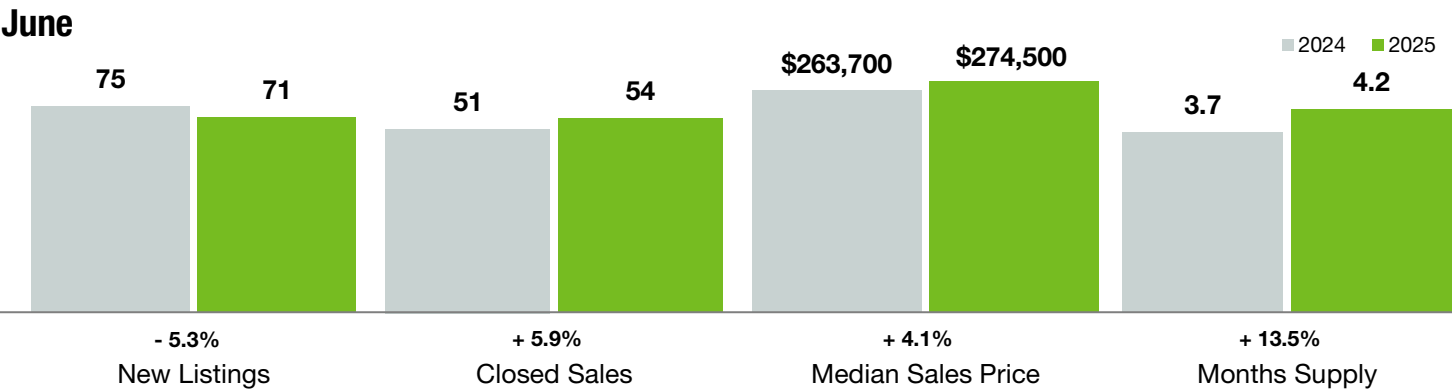


## Shelby

North Carolina

Key Metrics	June			Year to Date		
	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	75	71	- 5.3%	457	430	- 5.9%
Pending Sales	62	54	- 12.9%	318	338	+ 6.3%
Closed Sales	51	54	+ 5.9%	283	289	+ 2.1%
Median Sales Price*	\$263,700	\$274,500	+ 4.1%	\$253,990	\$249,950	- 1.6%
Average Sales Price*	\$279,401	\$299,972	+ 7.4%	\$286,551	\$273,204	- 4.7%
Percent of Original List Price Received*	94.4%	94.0%	- 0.4%	95.4%	93.8%	- 1.7%
List to Close	88	134	+ 52.3%	95	118	+ 24.2%
Days on Market Until Sale	44	89	+ 102.3%	52	77	+ 48.1%
Cumulative Days on Market Until Sale	58	108	+ 86.2%	70	92	+ 31.4%
Average List Price	\$279,176	\$319,795	+ 14.5%	\$288,256	\$301,699	+ 4.7%
Inventory of Homes for Sale	188	202	+ 7.4%	--	--	--
Months Supply of Inventory	3.7	4.2	+ 13.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation

