Local Market Update for July 2025





Gaston County

North Carolina

| | July | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 7-2024 | Thru 7-2025 | Percent Change |
| New Listings | 472 | 441 | - 6.6% | 3,014 | 2,958 | - 1.9% |
| Pending Sales | 318 | 294 | - 7.5% | 2,211 | 2,140 | - 3.2% |
| Closed Sales | 361 | 305 | - 15.5% | 2,068 | 2,050 | - 0.9% |
| Median Sales Price* | \$319,500 | \$320,000 | + 0.2% | \$317,500 | \$316,950 | - 0.2% |
| Average Sales Price* | \$341,290 | \$369,690 | + 8.3% | \$351,513 | \$359,821 | + 2.4% |
| Percent of Original List Price Received* | 95.7% | 96.0% | + 0.3% | 96.3% | 95.6% | - 0.7% |
| List to Close | 84 | 84 | 0.0% | 86 | 96 | + 11.6% |
| Days on Market Until Sale | 40 | 42 | + 5.0% | 41 | 54 | + 31.7% |
| Cumulative Days on Market Until Sale | 48 | 46 | - 4.2% | 46 | 61 | + 32.6% |
| Average List Price | \$365,894 | \$379,848 | + 3.8% | \$370,490 | \$379,146 | + 2.3% |
| Inventory of Homes for Sale | 827 | 970 | + 17.3% | | | |
| Months Supply of Inventory | 2.9 | 3.3 | + 13.8% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



