

# Local Market Update for July 2025

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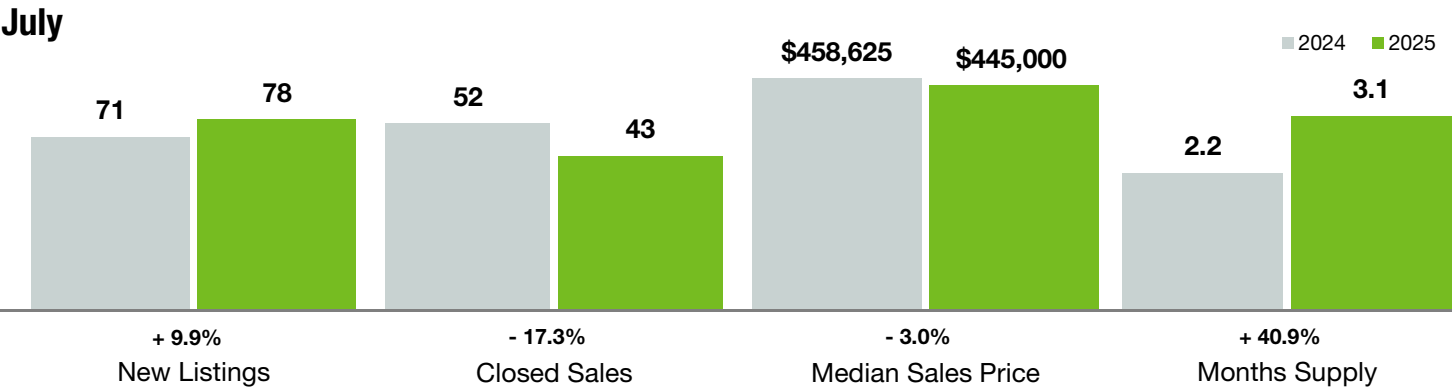


## Indian Trail

North Carolina

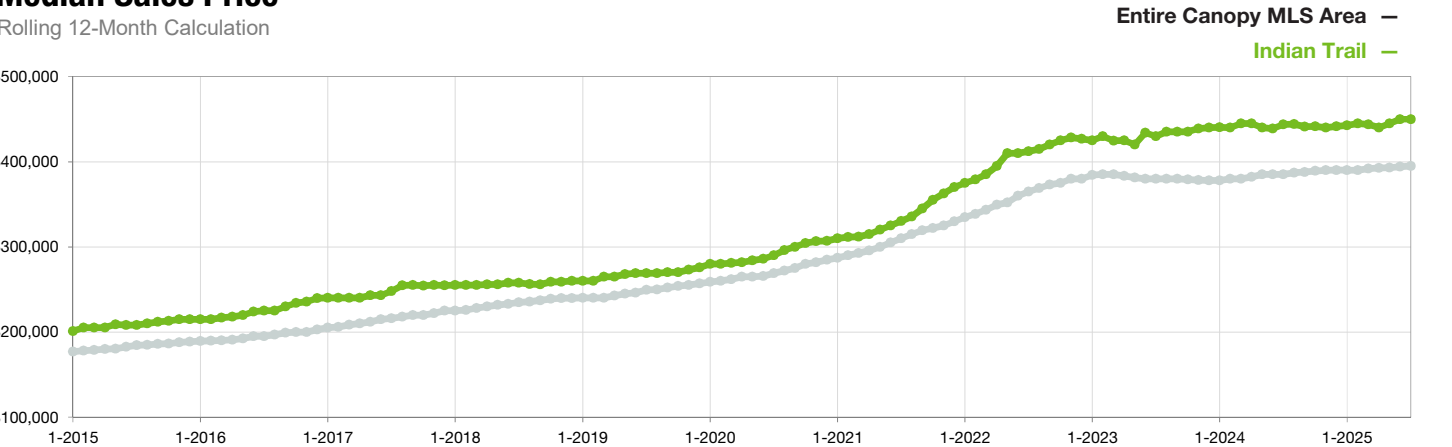
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	71	78	+ 9.9%	465	574	+ 23.4%
Pending Sales	47	72	+ 53.2%	359	429	+ 19.5%
Closed Sales	52	43	- 17.3%	340	332	- 2.4%
Median Sales Price*	\$458,625	\$445,000	- 3.0%	\$440,883	\$450,000	+ 2.1%
Average Sales Price*	\$472,008	\$467,009	- 1.1%	\$463,787	\$474,246	+ 2.3%
Percent of Original List Price Received*	97.0%	94.3%	- 2.8%	98.3%	97.6%	- 0.7%
List to Close	68	106	+ 55.9%	76	87	+ 14.5%
Days on Market Until Sale	26	54	+ 107.7%	31	41	+ 32.3%
Cumulative Days on Market Until Sale	21	49	+ 133.3%	31	42	+ 35.5%
Average List Price	\$521,202	\$471,310	- 9.6%	\$478,265	\$487,783	+ 2.0%
Inventory of Homes for Sale	105	173	+ 64.8%	--	--	--
Months Supply of Inventory	2.2	3.1	+ 40.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.