

Local Market Update for July 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

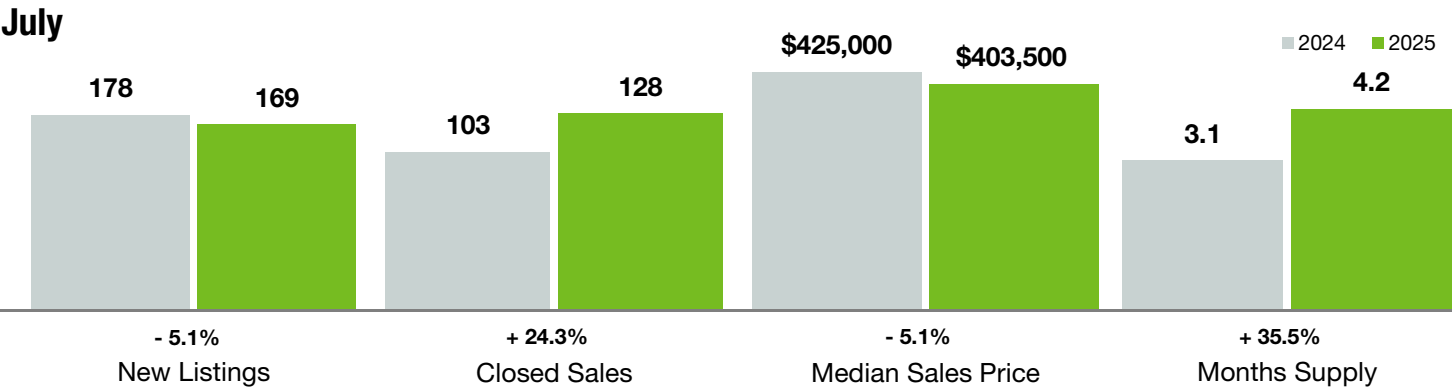


Lincoln County

North Carolina

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	178	169	- 5.1%	1,058	1,264	+ 19.5%
Pending Sales	126	136	+ 7.9%	773	852	+ 10.2%
Closed Sales	103	128	+ 24.3%	698	774	+ 10.9%
Median Sales Price*	\$425,000	\$403,500	- 5.1%	\$420,305	\$414,995	- 1.3%
Average Sales Price*	\$529,242	\$528,804	- 0.1%	\$494,166	\$511,024	+ 3.4%
Percent of Original List Price Received*	96.7%	94.8%	- 2.0%	97.1%	95.2%	- 2.0%
List to Close	91	88	- 3.3%	96	99	+ 3.1%
Days on Market Until Sale	37	46	+ 24.3%	43	55	+ 27.9%
Cumulative Days on Market Until Sale	43	51	+ 18.6%	48	64	+ 33.3%
Average List Price	\$538,750	\$548,519	+ 1.8%	\$580,502	\$591,879	+ 2.0%
Inventory of Homes for Sale	330	472	+ 43.0%	--	--	--
Months Supply of Inventory	3.1	4.2	+ 35.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

