

Local Market Update for July 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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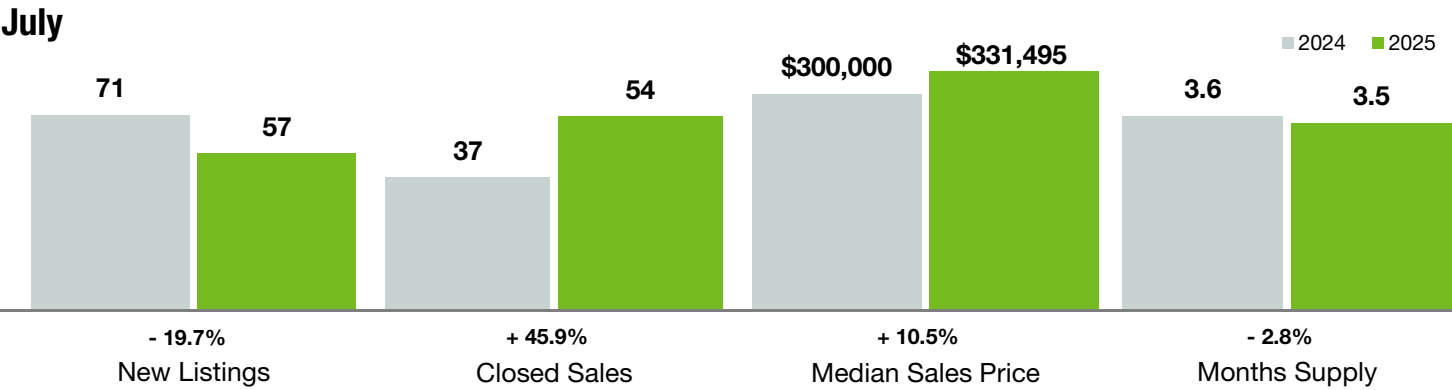


Lincolnton

North Carolina

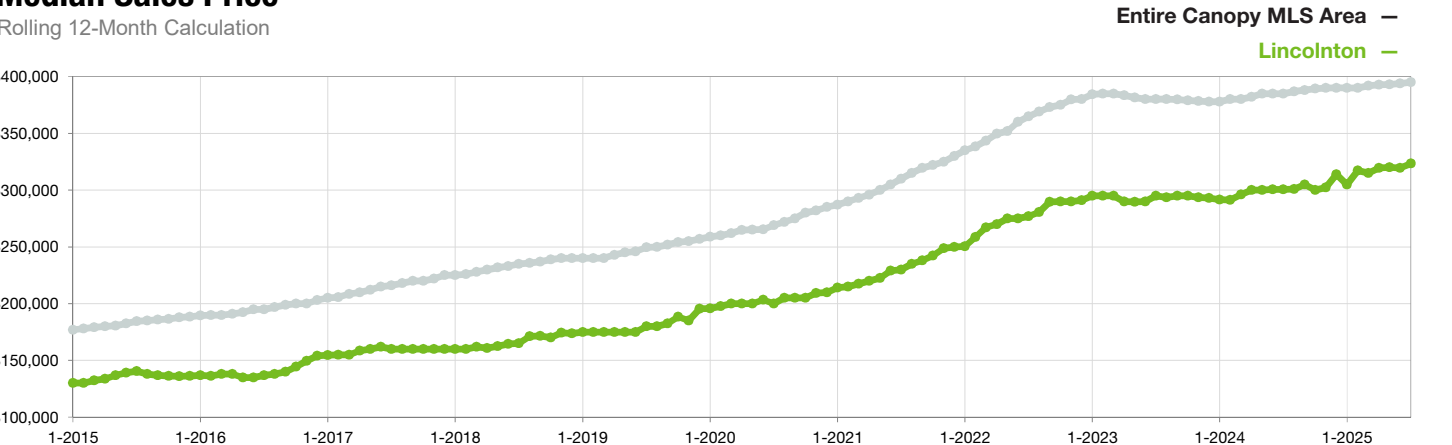
Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	71	57	- 19.7%	375	422	+ 12.5%
Pending Sales	43	58	+ 34.9%	256	332	+ 29.7%
Closed Sales	37	54	+ 45.9%	223	312	+ 39.9%
Median Sales Price*	\$300,000	\$331,495	+ 10.5%	\$315,000	\$326,435	+ 3.6%
Average Sales Price*	\$320,732	\$331,982	+ 3.5%	\$343,478	\$341,501	- 0.6%
Percent of Original List Price Received*	94.6%	94.6%	0.0%	96.1%	95.0%	- 1.1%
List to Close	80	94	+ 17.5%	88	105	+ 19.3%
Days on Market Until Sale	34	53	+ 55.9%	42	62	+ 47.6%
Cumulative Days on Market Until Sale	35	53	+ 51.4%	53	72	+ 35.8%
Average List Price	\$331,305	\$396,938	+ 19.8%	\$356,229	\$381,190	+ 7.0%
Inventory of Homes for Sale	128	149	+ 16.4%	--	--	--
Months Supply of Inventory	3.6	3.5	- 2.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.