

Local Market Update for July 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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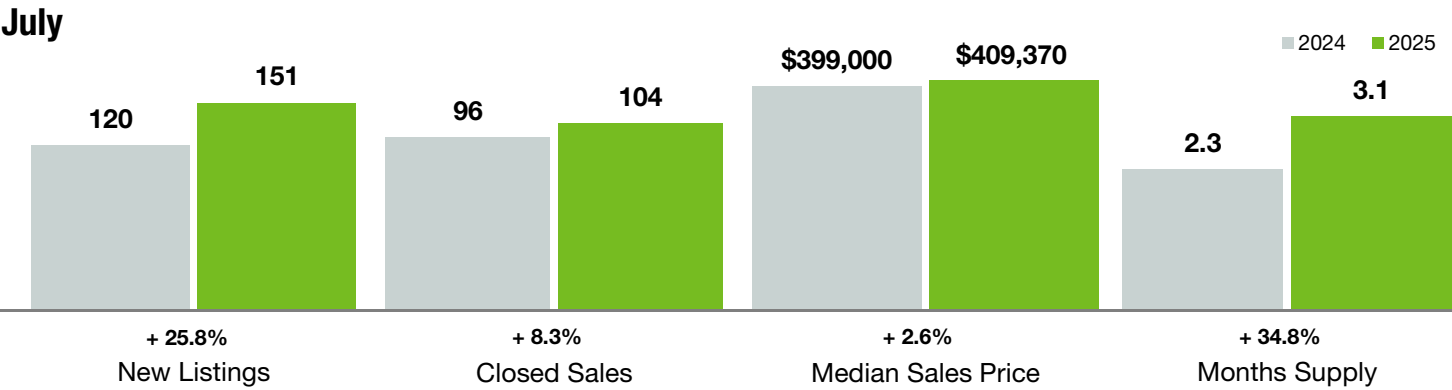


Monroe

North Carolina

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	120	151	+ 25.8%	906	954	+ 5.3%
Pending Sales	100	107	+ 7.0%	736	747	+ 1.5%
Closed Sales	96	104	+ 8.3%	696	714	+ 2.6%
Median Sales Price*	\$399,000	\$409,370	+ 2.6%	\$400,000	\$400,000	0.0%
Average Sales Price*	\$407,995	\$433,042	+ 6.1%	\$419,632	\$425,295	+ 1.3%
Percent of Original List Price Received*	96.9%	95.8%	- 1.1%	97.5%	96.6%	- 0.9%
List to Close	90	93	+ 3.3%	88	104	+ 18.2%
Days on Market Until Sale	40	43	+ 7.5%	37	57	+ 54.1%
Cumulative Days on Market Until Sale	38	51	+ 34.2%	40	57	+ 42.5%
Average List Price	\$443,420	\$441,003	- 0.5%	\$447,703	\$466,853	+ 4.3%
Inventory of Homes for Sale	216	307	+ 42.1%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

