

# Local Market Update for July 2025

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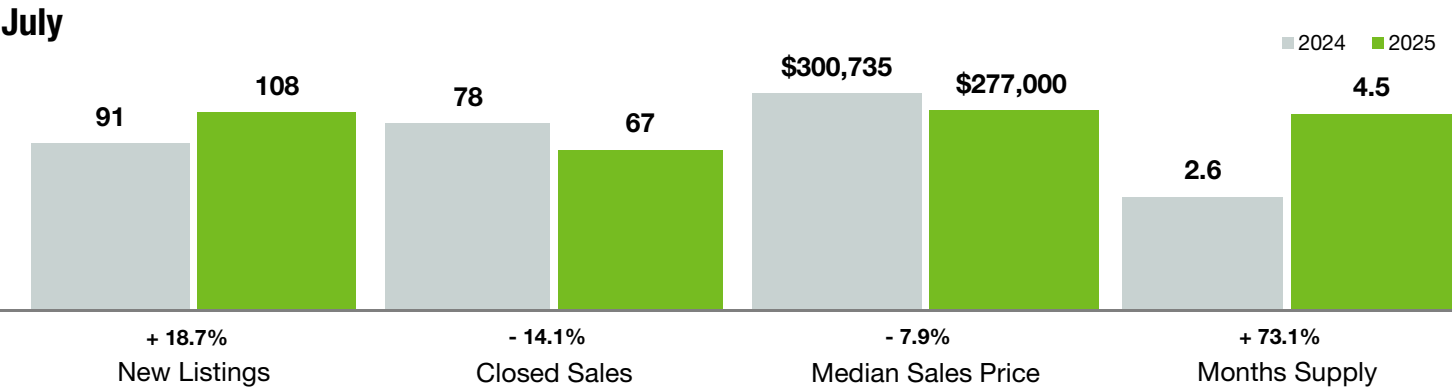


## Stanly County

North Carolina

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	91	108	+ 18.7%	644	708	+ 9.9%
Pending Sales	73	63	- 13.7%	548	467	- 14.8%
Closed Sales	78	67	- 14.1%	525	458	- 12.8%
Median Sales Price*	\$300,735	\$277,000	- 7.9%	\$308,840	\$299,000	- 3.2%
Average Sales Price*	\$352,145	\$333,084	- 5.4%	\$339,684	\$337,666	- 0.6%
Percent of Original List Price Received*	94.4%	94.4%	0.0%	95.1%	94.4%	- 0.7%
List to Close	106	86	- 18.9%	102	96	- 5.9%
Days on Market Until Sale	58	48	- 17.2%	57	54	- 5.3%
Cumulative Days on Market Until Sale	59	56	- 5.1%	62	65	+ 4.8%
Average List Price	\$366,589	\$401,755	+ 9.6%	\$346,981	\$412,538	+ 18.9%
Inventory of Homes for Sale	189	286	+ 51.3%	--	--	--
Months Supply of Inventory	2.6	4.5	+ 73.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation

