

Local Market Update for August 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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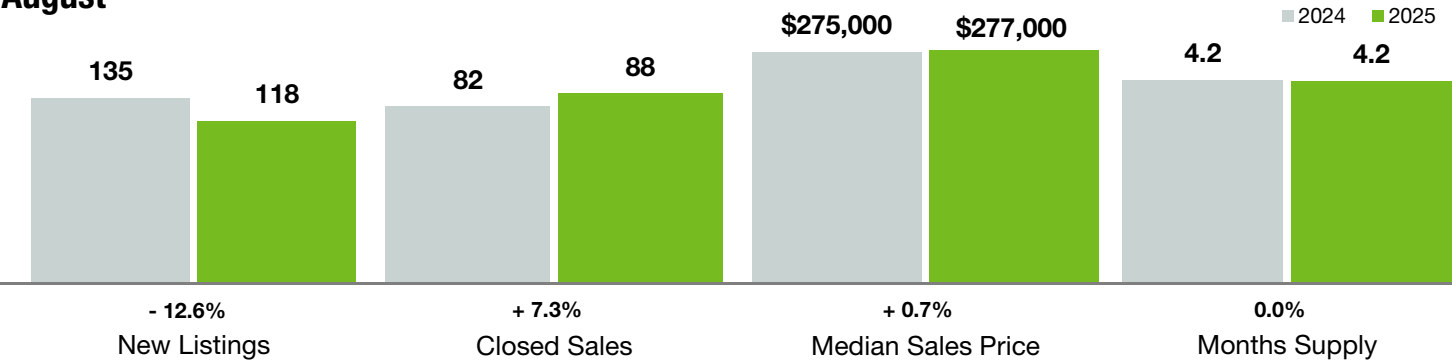
Cleveland County

North Carolina

| Key Metrics | August | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 8-2024 | Thru 8-2025 | Percent Change |
| New Listings | 135 | 118 | - 12.6% | 964 | 1,022 | + 6.0% |
| Pending Sales | 71 | 103 | + 45.1% | 658 | 750 | + 14.0% |
| Closed Sales | 82 | 88 | + 7.3% | 639 | 683 | + 6.9% |
| Median Sales Price* | \$275,000 | \$277,000 | + 0.7% | \$255,995 | \$259,999 | + 1.6% |
| Average Sales Price* | \$275,582 | \$338,518 | + 22.8% | \$287,603 | \$287,534 | - 0.0% |
| Percent of Original List Price Received* | 95.2% | 90.4% | - 5.0% | 95.2% | 93.7% | - 1.6% |
| List to Close | 103 | 116 | + 12.6% | 96 | 112 | + 16.7% |
| Days on Market Until Sale | 54 | 63 | + 16.7% | 52 | 67 | + 28.8% |
| Cumulative Days on Market Until Sale | 61 | 74 | + 21.3% | 64 | 80 | + 25.0% |
| Average List Price | \$325,308 | \$312,454 | - 4.0% | \$302,779 | \$311,537 | + 2.9% |
| Inventory of Homes for Sale | 321 | 351 | + 9.3% | -- | -- | -- |
| Months Supply of Inventory | 4.2 | 4.2 | 0.0% | -- | -- | -- |

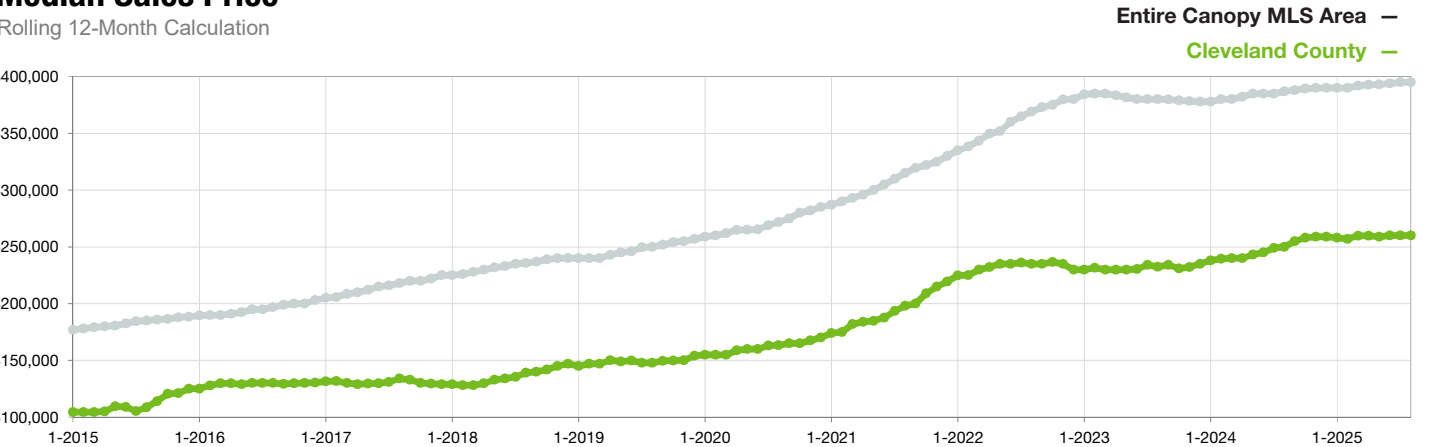
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.