## **Local Market Update for August 2025**



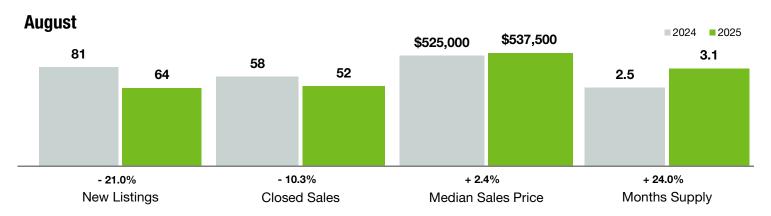
A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

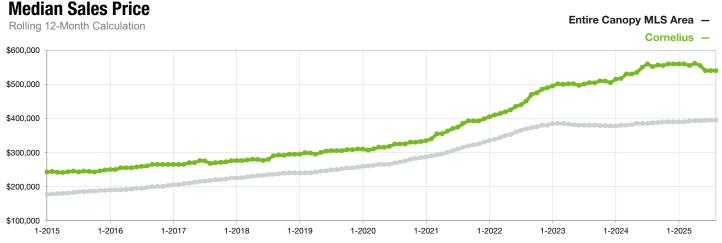
## **Cornelius**

North Carolina

	August			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	81	64	- 21.0%	521	539	+ 3.5%
Pending Sales	57	59	+ 3.5%	408	406	- 0.5%
Closed Sales	58	52	- 10.3%	397	381	- 4.0%
Median Sales Price*	\$525,000	\$537,500	+ 2.4%	\$575,000	\$540,000	- 6.1%
Average Sales Price*	\$857,864	\$726,037	- 15.4%	\$863,557	\$815,431	- 5.6%
Percent of Original List Price Received*	95.9%	96.5%	+ 0.6%	96.7%	96.3%	- 0.4%
List to Close	72	82	+ 13.9%	80	87	+ 8.7%
Days on Market Until Sale	37	38	+ 2.7%	41	43	+ 4.9%
Cumulative Days on Market Until Sale	34	39	+ 14.7%	38	50	+ 31.6%
Average List Price	\$810,260	\$1,111,214	+ 37.1%	\$929,109	\$1,019,237	+ 9.7%
Inventory of Homes for Sale	117	148	+ 26.5%			
Months Supply of Inventory	2.5	3.1	+ 24.0%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Current as of September 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.