

Local Market Update for August 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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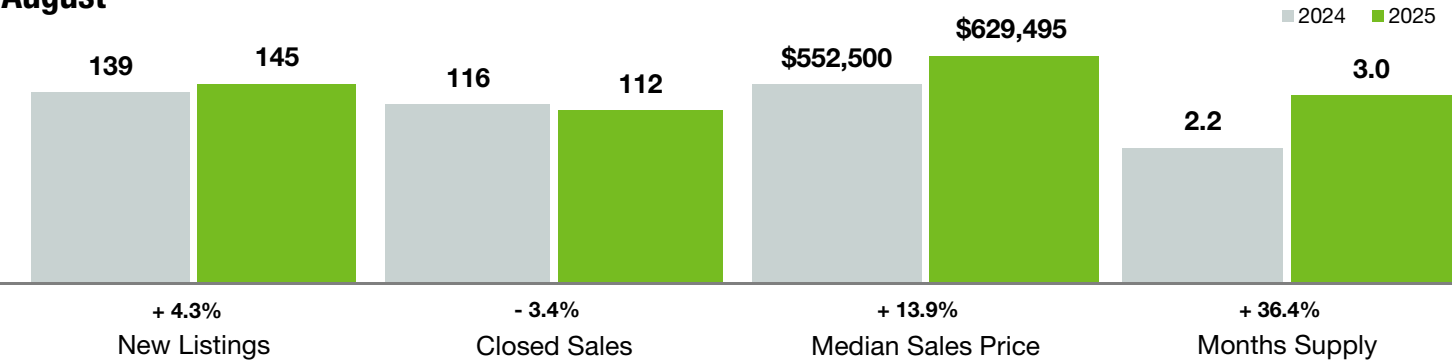
Huntersville

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	139	145	+ 4.3%	1,059	1,192	+ 12.6%
Pending Sales	94	124	+ 31.9%	830	906	+ 9.2%
Closed Sales	116	112	- 3.4%	831	850	+ 2.3%
Median Sales Price*	\$552,500	\$629,495	+ 13.9%	\$530,000	\$579,005	+ 9.2%
Average Sales Price*	\$608,772	\$660,606	+ 8.5%	\$602,413	\$655,388	+ 8.8%
Percent of Original List Price Received*	97.7%	96.4%	- 1.3%	98.9%	97.5%	- 1.4%
List to Close	85	94	+ 10.6%	83	90	+ 8.4%
Days on Market Until Sale	33	47	+ 42.4%	27	43	+ 59.3%
Cumulative Days on Market Until Sale	31	54	+ 74.2%	27	49	+ 81.5%
Average List Price	\$613,938	\$681,437	+ 11.0%	\$628,884	\$674,918	+ 7.3%
Inventory of Homes for Sale	209	309	+ 47.8%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

