Local Market Update for August 2025



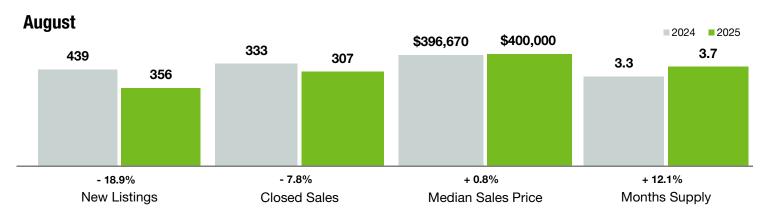
A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

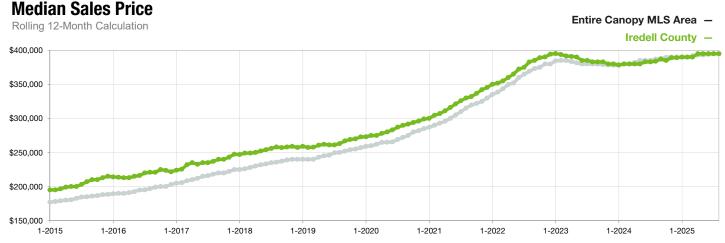
Iredell County

North Carolina

	August			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	439	356	- 18.9%	3,215	3,333	+ 3.7%
Pending Sales	302	289	- 4.3%	2,421	2,421	0.0%
Closed Sales	333	307	- 7.8%	2,330	2,292	- 1.6%
Median Sales Price*	\$396,670	\$400,000	+ 0.8%	\$384,995	\$395,000	+ 2.6%
Average Sales Price*	\$558,924	\$584,681	+ 4.6%	\$509,496	\$533,970	+ 4.8%
Percent of Original List Price Received*	95.7%	94.4%	- 1.4%	96.0%	95.2%	- 0.8%
List to Close	89	97	+ 9.0%	97	102	+ 5.2%
Days on Market Until Sale	40	52	+ 30.0%	45	56	+ 24.4%
Cumulative Days on Market Until Sale	44	58	+ 31.8%	52	64	+ 23.1%
Average List Price	\$596,912	\$640,594	+ 7.3%	\$584,916	\$621,623	+ 6.3%
Inventory of Homes for Sale	906	1,032	+ 13.9%			
Months Supply of Inventory	3.3	3.7	+ 12.1%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Current as of September 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.