

Local Market Update for August 2025

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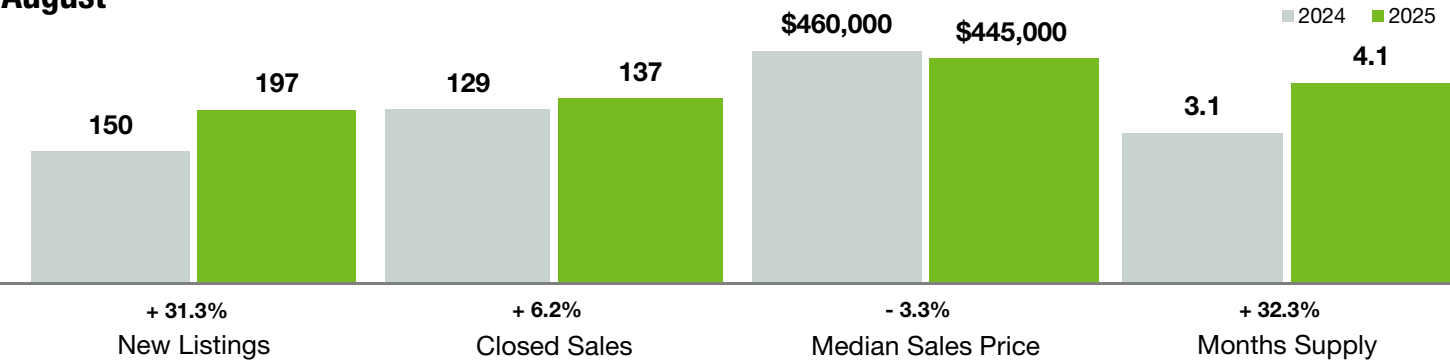
Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	150	197	+ 31.3%	1,209	1,468	+ 21.4%
Pending Sales	115	149	+ 29.6%	889	994	+ 11.8%
Closed Sales	129	137	+ 6.2%	827	917	+ 10.9%
Median Sales Price*	\$460,000	\$445,000	- 3.3%	\$425,000	\$419,900	- 1.2%
Average Sales Price*	\$561,022	\$529,465	- 5.6%	\$504,595	\$514,210	+ 1.9%
Percent of Original List Price Received*	94.8%	94.5%	- 0.3%	96.7%	95.0%	- 1.8%
List to Close	91	108	+ 18.7%	95	100	+ 5.3%
Days on Market Until Sale	37	65	+ 75.7%	42	57	+ 35.7%
Cumulative Days on Market Until Sale	43	57	+ 32.6%	47	64	+ 36.2%
Average List Price	\$535,444	\$501,024	- 6.4%	\$574,924	\$577,249	+ 0.4%
Inventory of Homes for Sale	327	480	+ 46.8%	--	--	--
Months Supply of Inventory	3.1	4.1	+ 32.3%	--	--	--

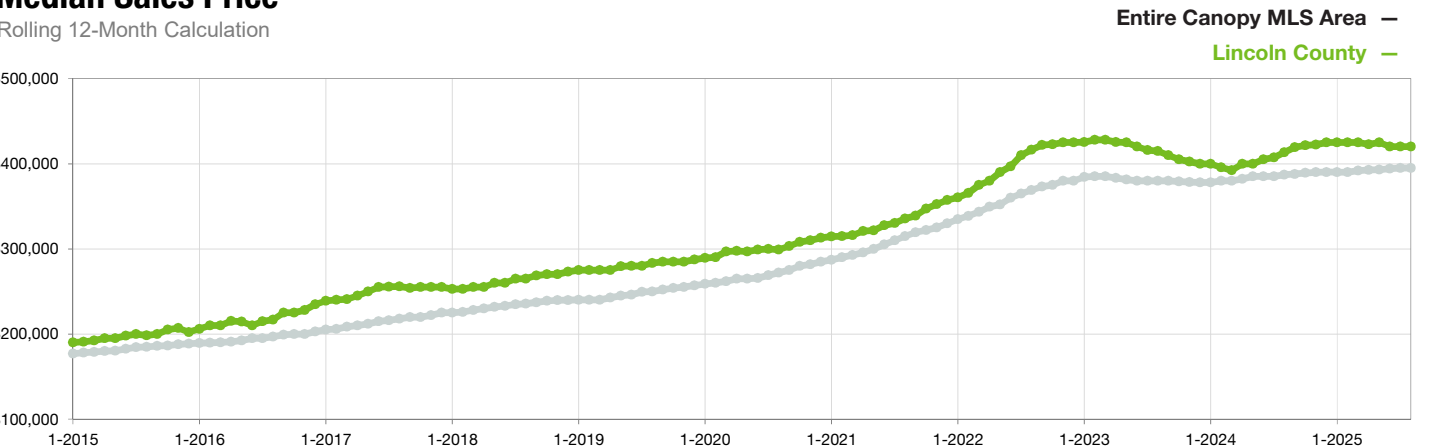
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.