

Local Market Update for August 2025

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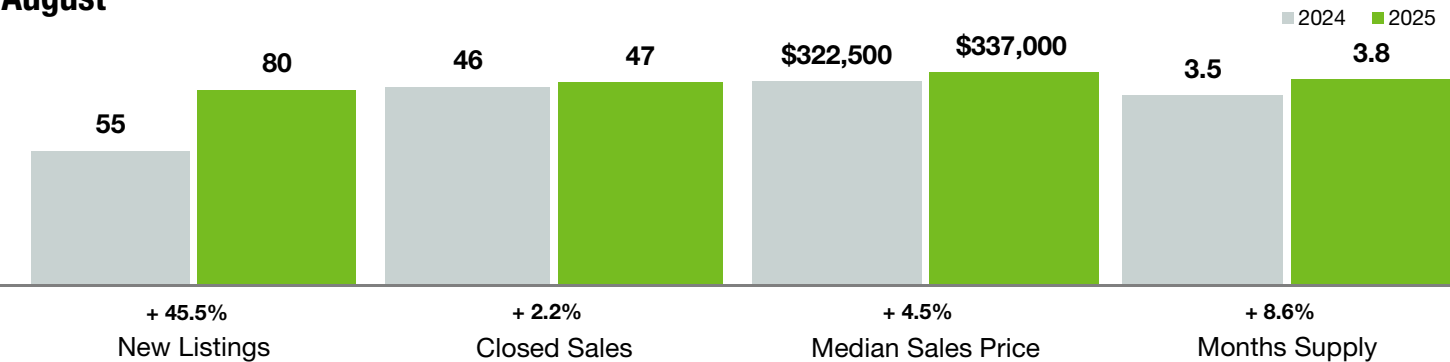
Lincolnton

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	55	80	+ 45.5%	430	503	+ 17.0%
Pending Sales	43	52	+ 20.9%	299	380	+ 27.1%
Closed Sales	46	47	+ 2.2%	269	360	+ 33.8%
Median Sales Price*	\$322,500	\$337,000	+ 4.5%	\$317,500	\$329,945	+ 3.9%
Average Sales Price*	\$322,141	\$398,799	+ 23.8%	\$339,830	\$348,908	+ 2.7%
Percent of Original List Price Received*	93.7%	94.3%	+ 0.6%	95.6%	94.9%	- 0.7%
List to Close	75	97	+ 29.3%	86	104	+ 20.9%
Days on Market Until Sale	29	53	+ 82.8%	40	60	+ 50.0%
Cumulative Days on Market Until Sale	36	61	+ 69.4%	50	71	+ 42.0%
Average List Price	\$377,057	\$349,438	- 7.3%	\$358,911	\$374,316	+ 4.3%
Inventory of Homes for Sale	125	165	+ 32.0%	--	--	--
Months Supply of Inventory	3.5	3.8	+ 8.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

