## **Local Market Update for August 2025**



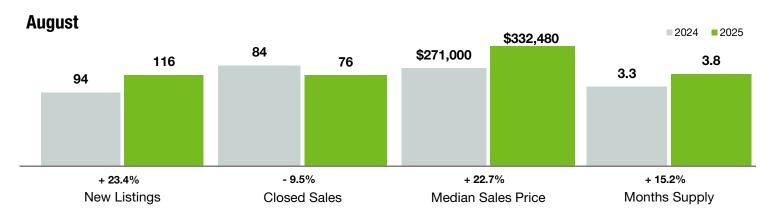
A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

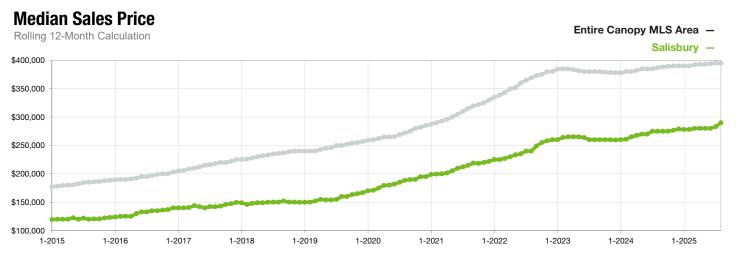
## **Salisbury**

North Carolina

	August			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	94	116	+ 23.4%	842	969	+ 15.1%
Pending Sales	70	93	+ 32.9%	619	700	+ 13.1%
Closed Sales	84	76	- 9.5%	589	658	+ 11.7%
Median Sales Price*	\$271,000	\$332,480	+ 22.7%	\$279,920	\$295,000	+ 5.4%
Average Sales Price*	\$299,405	\$349,221	+ 16.6%	\$317,022	\$324,919	+ 2.5%
Percent of Original List Price Received*	94.8%	94.1%	- 0.7%	95.2%	94.1%	- 1.2%
List to Close	83	85	+ 2.4%	88	98	+ 11.4%
Days on Market Until Sale	42	45	+ 7.1%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	47	61	+ 29.8%	51	65	+ 27.5%
Average List Price	\$322,897	\$369,684	+ 14.5%	\$338,605	\$353,459	+ 4.4%
Inventory of Homes for Sale	243	312	+ 28.4%			
Months Supply of Inventory	3.3	3.8	+ 15.2%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Current as of September 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.