

Local Market Update for August 2025

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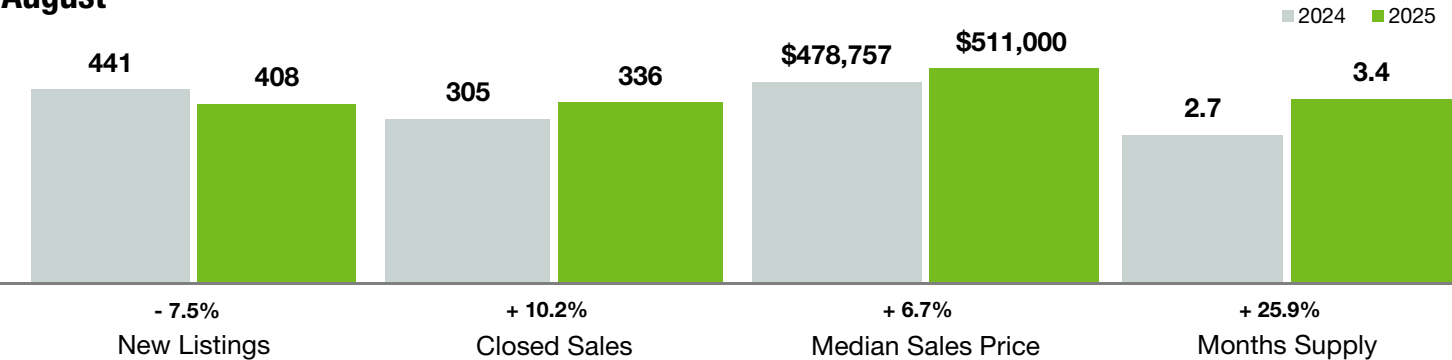
Union County

North Carolina

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	441	408	- 7.5%	3,179	3,476	+ 9.3%
Pending Sales	307	320	+ 4.2%	2,431	2,559	+ 5.3%
Closed Sales	305	336	+ 10.2%	2,272	2,427	+ 6.8%
Median Sales Price*	\$478,757	\$511,000	+ 6.7%	\$465,269	\$489,665	+ 5.2%
Average Sales Price*	\$599,913	\$633,789	+ 5.6%	\$596,020	\$631,124	+ 5.9%
Percent of Original List Price Received*	97.2%	95.6%	- 1.6%	98.1%	97.0%	- 1.1%
List to Close	83	97	+ 16.9%	81	96	+ 18.5%
Days on Market Until Sale	37	52	+ 40.5%	33	50	+ 51.5%
Cumulative Days on Market Until Sale	34	54	+ 58.8%	33	51	+ 54.5%
Average List Price	\$600,623	\$598,048	- 0.4%	\$619,728	\$672,848	+ 8.6%
Inventory of Homes for Sale	746	1,002	+ 34.3%	--	--	--
Months Supply of Inventory	2.7	3.4	+ 25.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

