

Local Market Update for September 2025

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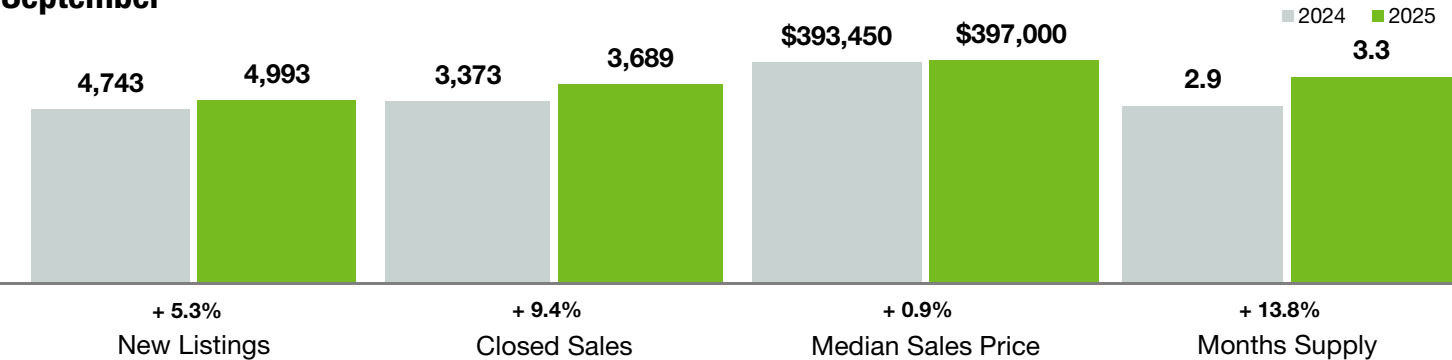
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	4,743	4,993	+ 5.3%	44,018	47,681	+ 8.3%
Pending Sales	3,289	3,731	+ 13.4%	33,191	34,601	+ 4.2%
Closed Sales	3,373	3,689	+ 9.4%	31,939	33,103	+ 3.6%
Median Sales Price*	\$393,450	\$397,000	+ 0.9%	\$393,283	\$399,900	+ 1.7%
Average Sales Price*	\$499,047	\$505,510	+ 1.3%	\$496,685	\$509,938	+ 2.7%
Percent of Original List Price Received*	96.3%	95.1%	- 1.2%	97.1%	96.0%	- 1.1%
List to Close	87	100	+ 14.9%	85	94	+ 10.6%
Days on Market Until Sale	39	53	+ 35.9%	37	49	+ 32.4%
Cumulative Days on Market Until Sale	43	59	+ 37.2%	41	55	+ 34.1%
Average List Price	\$517,754	\$554,342	+ 7.1%	\$516,872	\$540,719	+ 4.6%
Inventory of Homes for Sale	9,821	12,082	+ 23.0%	--	--	--
Months Supply of Inventory	2.9	3.3	+ 13.8%	--	--	--

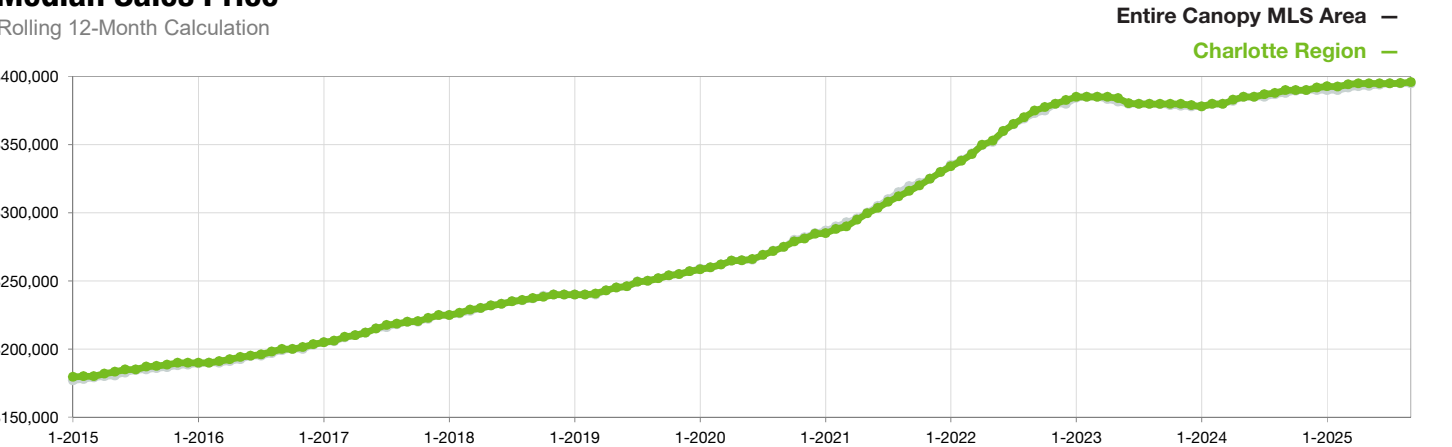
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.