

# Local Market Update for September 2025

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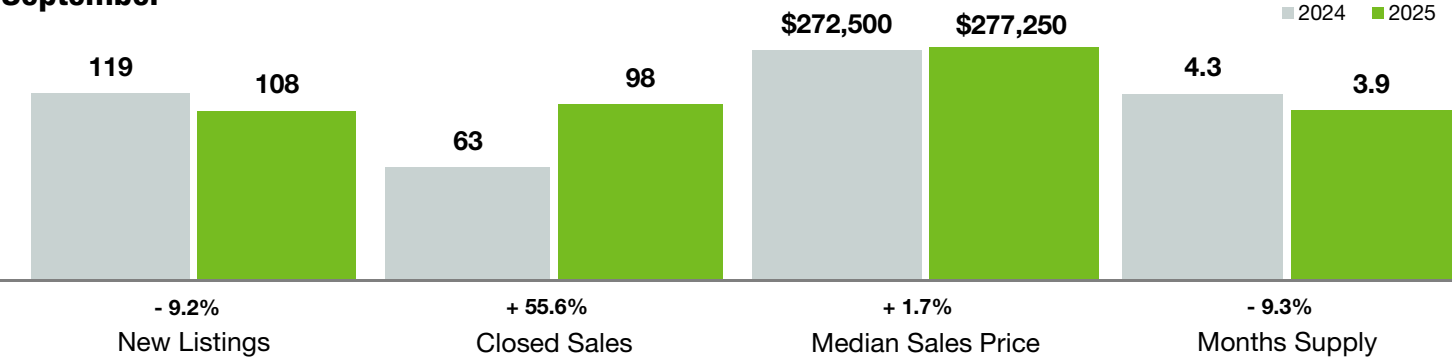
## Cleveland County

North Carolina

| Key Metrics                              | September |           |                | Year to Date |             |                |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
|                                          | 2024      | 2025      | Percent Change | Thru 9-2024  | Thru 9-2025 | Percent Change |
| New Listings                             | 119       | 108       | - 9.2%         | 1,083        | 1,132       | + 4.5%         |
| Pending Sales                            | 66        | 94        | + 42.4%        | 724          | 836         | + 15.5%        |
| Closed Sales                             | 63        | 98        | + 55.6%        | 702          | 782         | + 11.4%        |
| Median Sales Price*                      | \$272,500 | \$277,250 | + 1.7%         | \$257,990    | \$263,000   | + 1.9%         |
| Average Sales Price*                     | \$300,819 | \$324,176 | + 7.8%         | \$288,773    | \$292,128   | + 1.2%         |
| Percent of Original List Price Received* | 94.9%     | 92.4%     | - 2.6%         | 95.2%        | 93.5%       | - 1.8%         |
| List to Close                            | 95        | 106       | + 11.6%        | 96           | 111         | + 15.6%        |
| Days on Market Until Sale                | 53        | 60        | + 13.2%        | 52           | 66          | + 26.9%        |
| Cumulative Days on Market Until Sale     | 67        | 89        | + 32.8%        | 65           | 81          | + 24.6%        |
| Average List Price                       | \$313,664 | \$353,907 | + 12.8%        | \$303,966    | \$314,624   | + 3.5%         |
| Inventory of Homes for Sale              | 326       | 334       | + 2.5%         | --           | --          | --             |
| Months Supply of Inventory               | 4.3       | 3.9       | - 9.3%         | --           | --          | --             |

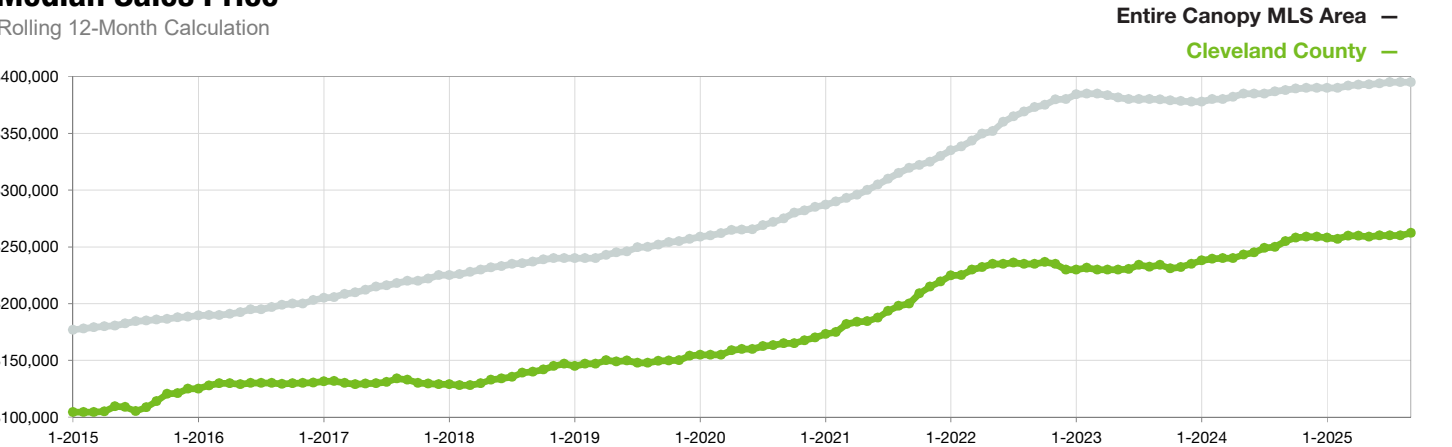
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.