

Local Market Update for September 2025

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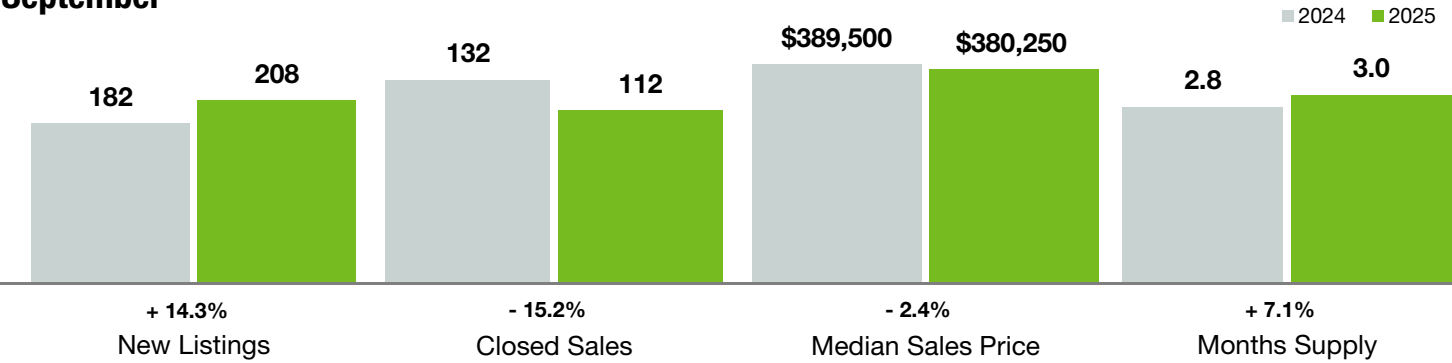
Concord

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	182	208	+ 14.3%	1,590	1,698	+ 6.8%
Pending Sales	116	133	+ 14.7%	1,180	1,251	+ 6.0%
Closed Sales	132	112	- 15.2%	1,142	1,185	+ 3.8%
Median Sales Price*	\$389,500	\$380,250	- 2.4%	\$390,000	\$380,780	- 2.4%
Average Sales Price*	\$429,792	\$413,135	- 3.9%	\$438,271	\$436,999	- 0.3%
Percent of Original List Price Received*	94.7%	94.3%	- 0.4%	96.8%	95.7%	- 1.1%
List to Close	86	95	+ 10.5%	76	90	+ 18.4%
Days on Market Until Sale	43	53	+ 23.3%	34	47	+ 38.2%
Cumulative Days on Market Until Sale	47	63	+ 34.0%	37	52	+ 40.5%
Average List Price	\$473,116	\$496,043	+ 4.8%	\$457,797	\$468,224	+ 2.3%
Inventory of Homes for Sale	350	401	+ 14.6%	--	--	--
Months Supply of Inventory	2.8	3.0	+ 7.1%	--	--	--

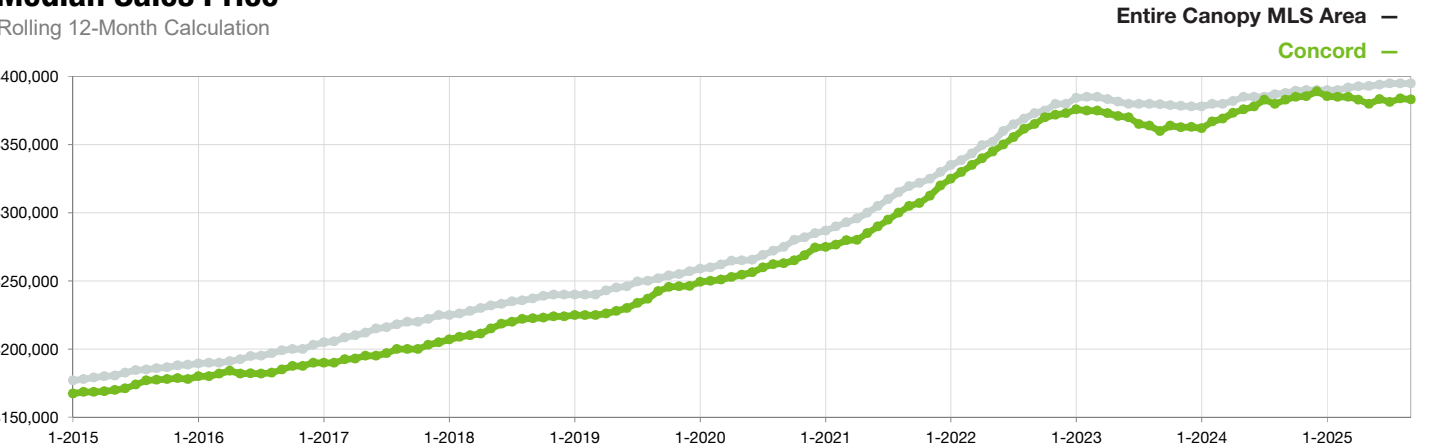
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.