Local Market Update for September 2025



A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

Cornelius

North Carolina

	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	57	64	+ 12.3%	578	603	+ 4.3%
Pending Sales	45	43	- 4.4%	453	445	- 1.8%
Closed Sales	46	60	+ 30.4%	443	442	- 0.2%
Median Sales Price*	\$532,000	\$574,440	+ 8.0%	\$570,000	\$545,000	- 4.4%
Average Sales Price*	\$756,929	\$1,066,579	+ 40.9%	\$852,485	\$849,477	- 0.4%
Percent of Original List Price Received*	95.9%	95.2%	- 0.7%	96.6%	96.1%	- 0.5%
List to Close	65	90	+ 38.5%	79	88	+ 11.4%
Days on Market Until Sale	29	49	+ 69.0%	40	44	+ 10.0%
Cumulative Days on Market Until Sale	33	56	+ 69.7%	37	51	+ 37.8%
Average List Price	\$1,188,731	\$1,024,171	- 13.8%	\$955,423	\$1,016,291	+ 6.4%
Inventory of Homes for Sale	116	150	+ 29.3%			
Months Supply of Inventory	2.5	3.2	+ 28.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



